# Lifestyle investments

Thank you for joining us. We will commence shortly.





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# Meet the speakers









Anthea Kos Member Education Consultant TelstraSuper Pty Ltd AFSL 236709

Matthew Debono Member Education Consultant TelstraSuper Pty Ltd AFSL 236709 **David Schneider** 

Head of Asset Allocation Investment Management

TelstraSuper Pty Ltd AFSL 236709



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HOW TELSTRASUPER CAN ASSIST

QUESTIONS



# Lifestyle investment options

From 8 November 2021, some of the RetireAccess investment options have changed.

We understand that investing in retirement may require different strategies to those used while still in the workforce. That's why we have made some changes to the investment options available to retirement income stream members.

The enhancements to the RetireAccess investment options provide the following key benefits for members:

- Manage retirement-specific risk such as drawing on superannuation when a market if volatile
- Reduce investment volatility slightly while maintaining the objectives for each option
- Provide sustainable income throughout retirement
- Provide for higher investment income and improved after-tax efficiencies; and
- Introduce a Cash Allocation feature

It is important to note there is no immediate action required from you.









The names of the following RetireAccess investment options have changed to reflect a new strategy, new functionality and to help distinguish them from the options available to members who are still working.





## ENHANCEMENTS TO RETIREACESS INVESTMENTS Lifestyle Conservative



The asset allocation for Lifestyle investment options will be adjusted to reduce market volatility and Risk over the longer term, while achieving a similar total return. The updated asset allocations cater to retiree needs by investing in a revised growth/defensive asset mix, assets with less volatility and assets that provide more stable and higher income yields.

	Lifestyle Cons	servative
		Range
Australian Equities	6.5%	0-30%
International Equities	6.5%	0-30%
Private Markets	<del>.</del>	0-10%
Listed Property	2.5%	0-10%
Unlisted Property	13.0%	0-25%
Infrastructure	10.0%	0-20%
Alternative Debt	8.0%	0-25%
🔴 Hedge Funds	-	0-5%
Opportunities	1.5%	0-10%
Diversified Fixed Interest	32.0%	5-60%
Cash	20.0%	10-40%



### **ASSET ALLOCATION**

Lifestyle Conservative 15.5% growth assets 32.5% mixed growth defensive assets 52% defensive assets

### MySuper & Choice Conservative 21% growth assets 24% mixed growth defensive assets 55% defensive assets



Lifectule Moderate

# Lifestyle Moderate



	Lifestyle W	louerate
		Range
Australian Equities	17.0%	0-35%
International Equities	17.0%	0-35%
Private Markets	57	0-10%
Listed Property	3.5%	0-10%
Unlisted Property	13.0%	0-25%
Infrastructure	10.0%	0-20%
Alternative Debt	8.0%	0-25%
Hedge Funds	-	0-5%
Opportunities	1.5%	0-10%
Diversified Fixed Interest	19.0%	0-50%
Cash	11.0%	0-20%

# Lifestyle Moderate

### **ASSET ALLOCATION**

Lifestyle Moderate 37.5% growth assets 32.5% mixed growth defensive assets 30% defensive assets

### MySuper & Choice Defensive Income

37.5% growth assets 32.5% mixed growth defensive assets 30% defensive assets



# Lifestyle Balanced



	Lifestyle Balanced		
		Range	
Australian Equities	23.5%	0-40%	
International Equities	23.5%	0-40%	
Private Markets	3.0%	0-10%	
Listed Property	3.5%	0-10%	
Unlisted Property	13.0%	0-25%	
Infrastructure	10.0%	0-20%	
Alternative Debt	8.0%	0-25%	
Hedge Funds	-	0-5%	
Opportunities	1.5%	0-10%	
Diversified Fixed Interest	7.0%	0-40%	
Cash	7.0%	0-20%	



### ASSET ALLOCATION

Lifestyle Balanced 53.5% growth assets 32.5% mixed growth defensive assets 14% defensive assets

### MySuper & Choice Balanced

57% growth assets 24% mixed growth defensive assets 19% defensive assets



# Lifestyle Growth



	Lifestyle	Growth
		Range
Australian Equities	28.5%	10-50%
International Equities	28.5%	10-50%
Private Markets	3.0%	0-10%
Listed Property	3.5%	0-10%
Unlisted Property	13.0%	0-25%
Infrastructure	10.0%	0-20%
Alternative Debt	8.0%	0-25%
Hedge Funds	-	0-5%
Opportunities	1.5%	0-10%
Diversified Fixed Interest	-	0-20%
Cash	4.0%	0-20%

# Lifestyle Growth

### **ASSET ALLOCATION**

Lifestyle Growth 63.5% growth assets 32.5% mixed growth defensive assets 4% defensive assets

### MySuper & Choice Defensive Income

71% growth assets 24% mixed growth defensive assets 5% defensive assets



# An automatic Cash Allocation feature



To provide greater investment flexibility, retired members will be able to automatically allocate some of their investment to the Cash investment option each month. This feature is currently available in the Diversified Income option, is now extended to all Lifestyle investment options.

The Cash Allocation feature is optional and if you turn it on, a declared\* rate of return will be determined monthly. This rate is used to convert some of the growth on your Lifestyle investment option into the Cash investment option on a monthly basis over a 12 month period.

### Example

John has a total balance of \$600,000 invested in the Lifestyle Balanced investment option. He decides to turn on the Cash Allocation feature. In the first year, Lifestyle Balanced generates a total return of 8.20% (or \$49,200). From this, the equivalent of 3%\* p.a. (or \$18,000 p.a.) is allocated to the Cash investment option on a monthly basis over a 12 month period.



\*Each month, the fund will declare a distribution rate of return allocated to the Cash investment option. The distribution rate is determined by the Trustee, who considers the expected yield on the underlying assets. This example is conceptual only – investment returns, and cash allocation amounts will change year to year and are not guaranteed.





The automatic cash allocation feature helps manage market volatility in retirement by allowing you to draw an income from a cash investment option. Cash can typically be less risky and the rate of return more stable, so this can mean there is less need to drawdown on your growth assets during a market downturn to meet your income needs. It helps you control volatility by continually transferring small portions of your growth assets into your cash option. Moving smaller amounts more often reduces the risk associated with drawing down in bigger proportions during market downturns.

### Example

To continue with the previous example, John draws an income amount of 5% per year, which is around \$30,000 (or \$2,500 per month). John's income comes from both the Lifestyle Balanced option and the Cash investment option each month. By having the Cash Allocation feature turned on, he keeps his Cash investment option topped up on a regular basis to draw his income from, regardless of how the markets are performing. In the long-term, this will assist John with managing the impact of market volatility on his savings while maintaining his income needs.





### HOW TO MAKE AN INVESTMENT CHANGE ONLINE



# How to make an investment switch online

TelstraSuper

To make an investment switch, turn on the Cash Allocation feature and choose which investment options you want to draw your income from in your SuperOnline account. Simply complete these three steps:



### Important

Choosing your drawdown strategy is a new online feature. It's important to note that if you don't have enough money to pay your income from your chosen drawdown option(s), your income will be taken proportionally from all the options you are invested in. Refer to the TelstraSuper RetireAccess Product Disclosure Statement dated 10 November, 2021 for more information.

# Investment switch

### Investment details

The table below shows how your balance is currently invested. If you are invested across more than one investment option, depending on investment performance, the amount allocated to each option may have changed since your last investment instruction.

#### Account

TelstraSuper RetireAccess Retirement Income Stream-003957 🗸

Investment allocation	Asset mix	Incom	ne drawdown		
Option	Value (\$A	UD)	Units held	Unit price	Weight
Lifestyle Balanced	873,611	1.60	75,786.120	11.52733	50.26%
Cash Allocation: ON	MODIFY				
Lifestyle Growth	864,505	5.37	67,912.184	12.72975	49.74%
Cash Allocation: OF	F MODIFY				
Cash	C	0.00	n/a	n/a	0.00%

(i) Investment changes: We are making changes to our Retirement income stream options, effective 8 November 2021. <u>Click here for more information</u>



From your SuperOnline dashboard, scroll down to view the <u>Investment</u> <u>details</u> section.

Select <u>update my</u> <u>investments</u> to make an investment switch



UPDATE MY INVESTMENTS >

?

# Investment switch



# Select account \* TeistraSuper RetireAccess Retirement Income Stream - 003957 × VEW INVESTMENTS Your current investment options and drawdown allocations Your super account balance as at 08 NOVEMBER 2021 \$1,738,116.97 INVESTMENT OPTIONS CURRENT ALLOCATION UNFESTMENT OPTIONS CURRENT ALLOCATION CASH ALLOCATION: OFF MODIFY \$864,505.37 90 00% %

 LIFESTYLE BALANCED
 \$873,611.60
 10,00%

 CASH ALLOCATION:
 ON
 MODIFY
 %

 CASH
 \$0.00
 0.00%

 TOTAL
 \$1,738,116.97
 %

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Select the relevant account from the drop down box and select <u>view investments</u>

You will then see your current investment allocation, cash allocation feature and drawdown strategy.

Select **<u>update investments</u>** to make an investment switch

# Investment switch



### Investment choice update type You can update your investment option(s) for your current balance. Selectione option below. • • Update investment allocation for my current balance Update your investment option(s) for your account balance using either recentage allocation or dollar amount. Select one option below. \* • Update my current investments using percentage allocation Update my current investments using dollar amounts

I have read and understood the following:

- A buy-sell spread may apply as a result of any changes I make to my investment choice.
- · Changing my investment option will affect how investment returns are allocated to my account.
- If i invest across more than one investment option, the initial percentage split may change over time due to investment market movements and transactions on my account.
- · I can make one investment switch a day.
- My account will be invested in my new investment selections the next business day if my request is submitted before
   5:30pm (Melbourne time). Requests received on or after 5:30pm (Melbourne time) on a business day, or on weekends or
   public holidays, will take an extra day.
- Investment option switches will be processed at the sell unit price (out of current investment options) and the buy unit price (into the selected investment options) applicable to the day the change took place.
- I understand that if I have an automatic investment re-weight instruction in place I cannot update this online and that the
  processing of this investment switch will cancel my instruction. I also understand that I will need to download and
  complete an investment choice form to reinstate my automatic investment re-weight instruction and make my investment
  switch.

Select whether you would like your investment switch to be based on <u>percentage or dollar</u> <u>amounts</u>. The checkbox will default to the percentage option.

Once you have made a selection, tick '<u>I have read and</u> <u>understood the following</u>' which confirms you understand the terms and conditions.

Select <u>Next</u> to continue

# Investment switch online



#### Update current balance investment allocation Select your new investment options and allocations below. The total must equal 100%. You will be asked to confirm your investment choice before you submit this request. INVESTMENT OPTIONS CURRENT ALLOCATION NEW ALLOCATION LIFESTYLE GROWTH 49 74% 0.00 % LIFESTYLE BALANCED 50.26% 0.00 % LIFESTYLE MODERATE 0.00% 0.00 % DEFENSIVE GROWTH 0.00 % 0.00% 0.00 % LIFESTVIE CONSERVATIVE 0.00% INTERNATIONAL SHARES 0.00% 0.00 % AUSTRALIAN SHARES 0.00 % 0.00% PROPERTY 0.00% 0.00 % FIXED INTEREST 0.00% 0.00 % CASH 0.00% 0.00 % DIRECT ACCESS \* 0.00 % 0.00% 100.00% 0.00% TOTAL

\* Investment choice updates to your Direct Access account must be made using dollar amounts. Read the <u>Direct Access Product</u> Guide for more information.



This example is a **percentage** based investment allocation.

Update your investment allocation and ensure it equals 100%

Then select **<u>Next</u>**.

# Investment switch online



### Update your cash allocation choice

The Cash Allocation feature is only available in the Lifestyle investment options. You can turn the Cash Allocation feature on or off at anytime. If you turn it on you will be set up with a Cash investment option which will receive the monthly allocation. You need to turn the Cash Allocation on by the last calendar day of the month for the payment to be made within the next month.

INVESTMENT OPTIONS	CURRENT: CASH ALLOCATION	NEW: CASH ALLOCATION
LIFESTYLE GROWTH	OFF	ON OFF
LIFESTYLE BALANCED	ON	● ON OFF
LIFESTYLE MODERATE	OFF	ON OFF

### Review your income draw down instructions

If you are turning on the Cash Allocation feature for the first time, a <u>Cash investment option</u> will be opened. As a result you should review your income draw down instructions and confirm the investment options you would like to draw your income from, which can include the Cash investment option.

NEXT PREVIOUS CANCEL

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If you make an investment switch to one of the lifestyle options, you can elect to update your cash allocation feature.

Make your selection to either **ON/OFF**.

Select <u>Next</u> to continue

# Investment switch

### Confirm your investment change

Your investment changes are summarised below. If you confirm and proceed with this update it will only apply from the Effective Day.

Once you submit a request, it can't be cancelled.

#### **Current balance**

INVESTMENT OPTIONS	CURRENT ALLOCATION	NEW ALLOCATION
LIFESTYLE GROWTH	%	%
LIFESTYLE BALANCED	%	%
LIFESTYLE MODERATE	%	%
TOTAL	100.00%	%

#### **Confirm Cash Allocation Choice updates**

PREVIOUS

Please review your Cash Allocation selection below. By turning on the Cash Allocation feature, the Cash investment option will receive a monthly allocation.

INVESTMENT OPTIONS	CURRENT: CASH ALLOCATION	NEW: CASH ALLOCATION
LIFESTYLE GROWTH	OFF	OFF
LIFESTYLE BALANCED	ON	ON
LIFESTYLE MODERATE	OFF	OFF

I have read and understood the information in the relevant Product Disclosure Statement and Investment Guide and understand the risks and other implications of selecting and changing my investment options and/or applying the Cash Allocation feature.

CANCEL

When you have finalised the steps, review your investment change and confirm your cash allocation choice update.

If correct, select <u>Next</u>



# Investment switch





### Your have submitted changes to your investment details

Thank you for confirming your updated selections.

You will receive confirmation in your SuperOnline mailbox.

Please note, no further changes can be made until after the effective day. This is the day your money will be switched into your new investment option. The unit price applicable for your new investment option will be applied the next Melbourne Business Day.

If you elect not to turn on the cash allocation feature, select <u>Submit</u> to finalise your investment switch.

You will then receive confirmation you have submitted changes to your investment details.

# Investment drawdown





If you have elected to turn the cash allocation feature on, as part of the switching process, you need to nominate how you would like to drawdown your income payments.

Select your preferred option and select <u>Next</u>

# Investment drawdown



Where would you like your income payments drawn from?\*

( ) I would like to nominate the investments for my income drawdown

I would like my income drawn proportionately from my current investment options

INVESTMENT OPTIONS	CURRENT INCOME DRAWDOWN	NEW INCOME DRAWDOWN
LIFESTYLE GROWTH	90.00%	0 %
LIFESTYLE BALANCED	10.00%	O 96
САЅН	0.00%	O 96
TOTAL	100.00%	0.00%



For this example we are nominating the investments for the income drawdown.

Allocate your new drawdown percentage ensuring it equals 100%.

Then select Next

# Investment drawdown



### Confirm your income drawdown change

Be sure to review the details below before submitting your changes.

PREVIOUS

CANCEL

SUBMIT

It is important to note that requests to update your income drawdown made less than three Melbourne business days prior to your next income payment, may not take effect until your following payment.

INVESTMENT OPTIONS	CURRENT INCOME DRAWDOWN	NEW INCOME DRAWDOWN
LIFESTYLE GROWTH	%	%
LIFESTYLE BALANCED	10.00%	50.00%
САБН	%	%
TOTAL	100.00%	100.00%

I acknowledge that my drawdown strategy will revert to proportionate for the full payment if there are insufficient funds in one or more of my selected investment options.

Review your new drawdown strategy and tick the checkbox to accept the disclaimer.

Select <u>Submit</u> to confirm the changes.

# Investment drawdown



### Your have submitted changes to your investment details

Thank you for confirming your updated selections.

You will receive confirmation in your SuperOnline mailbox.

Please note, no further changes can be made until after the effective day. This is the day your money will be switched into your new investment option. The unit price applicable for your new investment option will be applied the next Melbourne Business Day.

You will then receive confirmation you have submitted changes to your investment details.

# Investment drawdown



lagenet		
TelstraSuper RetireAccess Retirement Income Stream-003957 🗸		
Investment allocation Asset mix Income drawdown	Your current income drawdown	
is shows how much of your income is currently being drawn from each of your selected	Investment Options	Current income drawdo
our selected investment options or drawn proportionately from your full mix of investment options.	Lifestyle Growth	9
four income drawdown shows your last nominated drawdown strategy. If you no longer have unds invested in this investment option(s), your income payments will be drawn proportionately	Lifestyle Balanced	9
cross your investment options shown in the Investment allocation tab. We recommend you eview and update your nominated investment drawdown strategy each time you alter your	Cash	9
IPDATE MY INCOME DRAWDOWN	TOTAL	100.0
Investment changes: We are making changes to our Retirement income stream options, effective 8 November 2021. Click here for more information		

You are also able to alter your drawdown strategy from your SuperOnline dashboard anytime.

From your dashboard, scroll down to view the Investment details section.

Select the correct account and view the **income** drawdown tab

Select update my Income drawdown to make a change.

# Cash allocation feature



Account TelstraSuper RetireAccess Reti Investment allocation	rement Income Stream-003 Asset mix Incor	957 🗸			Investment returns to 30/06/2021	= lie.	You can change your cash allocation feature nomination,
Option  Lifestyle Balanced  Cash Allocation: ON  Lifestyle Growth  Cash Allocation: OFI  Cash	Value (\$AUD) 879,482.28 MODIFY 865,672.21 F MODIFY 0.00	Units held 75,786.120 67,912.184 n/a	Unit price 11.60479 12.74694 n/a	Weight 50.40% 49.60% 0.00%	3 0% 2 5% 2 0% 1 5% 1 0% 5%		Scroll down to view the Investment details section. Select the correct account and view your investment strategy and the status of the cash allocation feature.
<ul> <li>Investment changes: options, effective 8 N</li> </ul>	We are making changes ovember 2021. <u>Click he</u>	to our Retiremen re for more inform	t income stream	1	0% lyr 5yr	10 yr	

# Cash allocation feature





If you are invested in one of the Lifestyle options, you can view if the cash allocation feature is <u>ON/OFF</u>.

If you would like to alter your nomination, select <u>Modify</u>.

# Cash allocation feature



### Update your cash allocation choice

The Cash Allocation feature is only available in the Lifestyle investment options. You can turn the Cash Allocation feature on or off at anytime. If you turn it on you will be set up with a Cash investment option which will receive the monthly allocation. You need to turn the Cash Allocation on by the last calendar day of the month for the payment to be made within the next month.

INVESTMENT OPTIONS	CURRENT: CASH ALLOCATION	NEW: CASH ALLOCATION
LIFESTYLE GROWTH	OFF	ON 💿 OFF
LIFESTYLE BALANCED	ON	● ON OFF

### Review your income draw down instructions

If you are turning on the Cash Allocation feature for the first time, a <u>Cash investment option</u> will be opened. As a result you should review your income draw down instructions and confirm the investment options you would like to draw your income from, which can include the Cash investment option.



When you have finalised your selection, select <u>Next.</u>

# Cash allocation feature



### Review your cash allocation choice updates

PREVIOUS

SUBMIT

CANCEL

Please review your Cash Allocation selection below. By turning on the Cash Allocation feature, the Cash investment option will receive a monthly allocation.

INVESTMENT OPTIONS	CURRENT: CASH ALLOCATION	NEW: CASH ALLOCATION	
LIFESTYLE GROWTH	OFF	ON	
LIFESTYLE BALANCED	ON	ON	
I have read and understood the information:			
In the relevant <u>RetireAccess Product Disclosure Statement</u> and understand the risks and other implications of selecting and changing my investment options and/or applying the Cash Allocation feature.			

Review the changes and confirm you understand and have read the terms by ticking the checkbox.

Select Submit to continue.

# Cash allocation feature



### Your Cash Allocation nomination has been submitted

Successful updates will be confirmed via your SuperOnline mailbox.

You cannot make further changes to your investments while the change to your Cash Allocation is pending. Please check back on your account shortly and once confirmed you will be able to make changes to your investment choices and income drawdown should you chose to do so. You will receive confirmation your cash allocation nomination has been submitted.



### NEXT STEPS



# Next steps



The enhancements to the RetireAcess investment options came into effect on 8 November 2021 and you have a few choices for what you can do.

# X

Do nothing

If you are already invested in the investment options that changed, there's nothing you need to do. If you'd like to review and switch any of your chosen investment options anytime in the future, you can.



### Turn on the automatic Cash Allocation feature

If you are already invested in the investment options that changed, you can choose to utilise the new Cash Allocation feature. This can be turned on by logging into your SuperOnline account at

telstrasuper.com.au/login



### Make an investment switch into the Lifestyle investment options

If you are not currently invested in any of the options, but want to review and change your investment options, you can make changes by logging into your SuperOnline account at

telstrasuper.com.au/login

Remember, before making any investment changes you should always read the current TelstraSuper RetireAccess Product Disclosure Statement dated 10 November 2021 or consider obtaining personal advice from a licensed financial adviser. For more information, visit **telstrasuper.com.au/lifestyleoptions**.



### HOW TELSTRASUPER CAN ASSIST



### HOW TELSTRASUPER CAN ASSIST

# Better super through innovation



From 1 July 2021, TelstraSuper members who are age 57 and older or have a RetireAccess product, have had access to our new innovative program.



### Key features include:

- An uplifted dashboard experience with enhanced visuals.
- New personal welcome message that displays key member information such as total balance, latest contribution and income payment details.
- An improved investment module including a visual chart to display investment returns and investment mix break down.
- A new resource centre providing members with tailored articles, resources and tools.
- Introduction of digital forms enabling members to complete transactions electronically such as renewing binding nominations.
- A retirement balance projection for accumulation members calculating their projected fortnightly and annual income in retirement. Members can see how this compares against the ASFA retirement standards and the difference extra contributions can make.

### HOW TELSTRASUPER CAN ASSIST

# **Resource centre**





### HOW TELSTRASUPER CAN ASSIST

# **Resource centre**



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### **Tools and resources**

### AGED CARE

### Check out our online education modules to help you with planning

LEARN MORE

### Budget Planner

TOOL - Need help managing your money? Creating a budget is a great way to keep track of what you're spending and see where you may be able to save a little.

### Spouse Contributions

>

CALCULATOR - Find out if you could receive a tax offset by contributing for your spouse

### Centrelink

RESOURCE - Payments and services if you're retired, planning for retirement or looking to work past Age Pension age. > Retirement Bonus

RESOURCE - Start your retirement with a bonus. Find out if you're eligible for a Retirement Bonus

# Four advice services to empower you





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The fund you trust with your super, is now there for your friends.











# Happy to answer your questions.



**1300 033 166** 8:30am - 5:30pm (Melbourne time) Monday to Friday

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