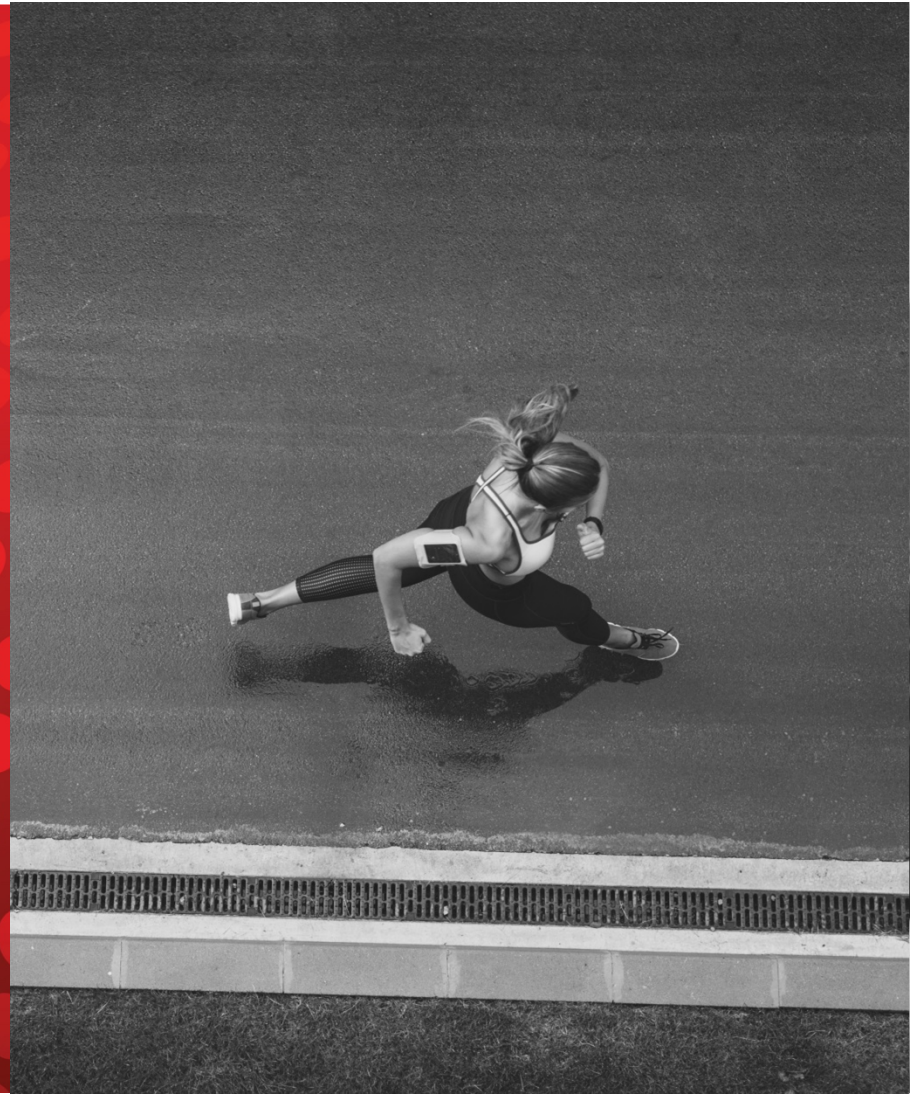


Building a fit financial future



Important Notice

Any advice in this presentation has been prepared without taking into account your objectives, financial situation and needs. You should consider whether it is appropriate having regard to your personal circumstances before making any financial decisions.

If you are considering acquiring a financial product you should obtain the relevant product disclosure statement before making any decision.

Any information about taxation in this presentation is factual information or general advice only and does not consider the application or interpretation of any taxation laws to your personal circumstances. If you require taxation advice you should seek advice from a registered tax agent or a registered tax (financial) adviser.



Super changes – what's it mean for me?



Agenda

01

Super re-cap

02

Legislative
Update

03

Super changes

04

TelstraSuper
assistance

05

Summary

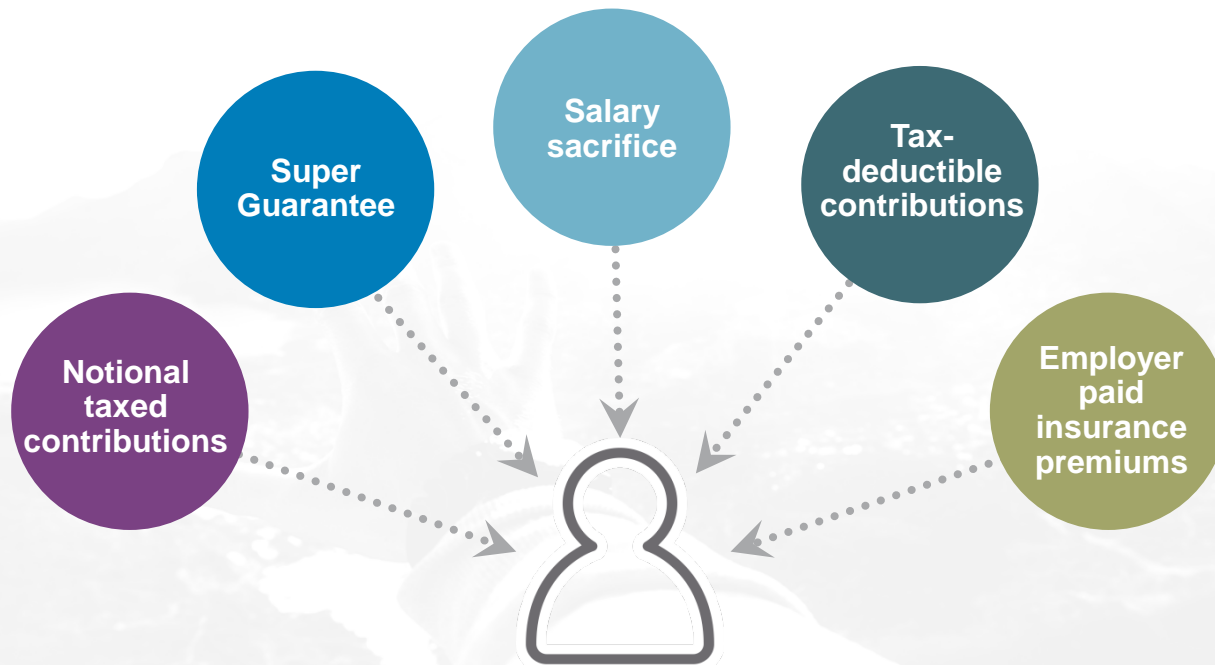
06

Questions

Super re-cap



Pre-tax contributions (concessional)



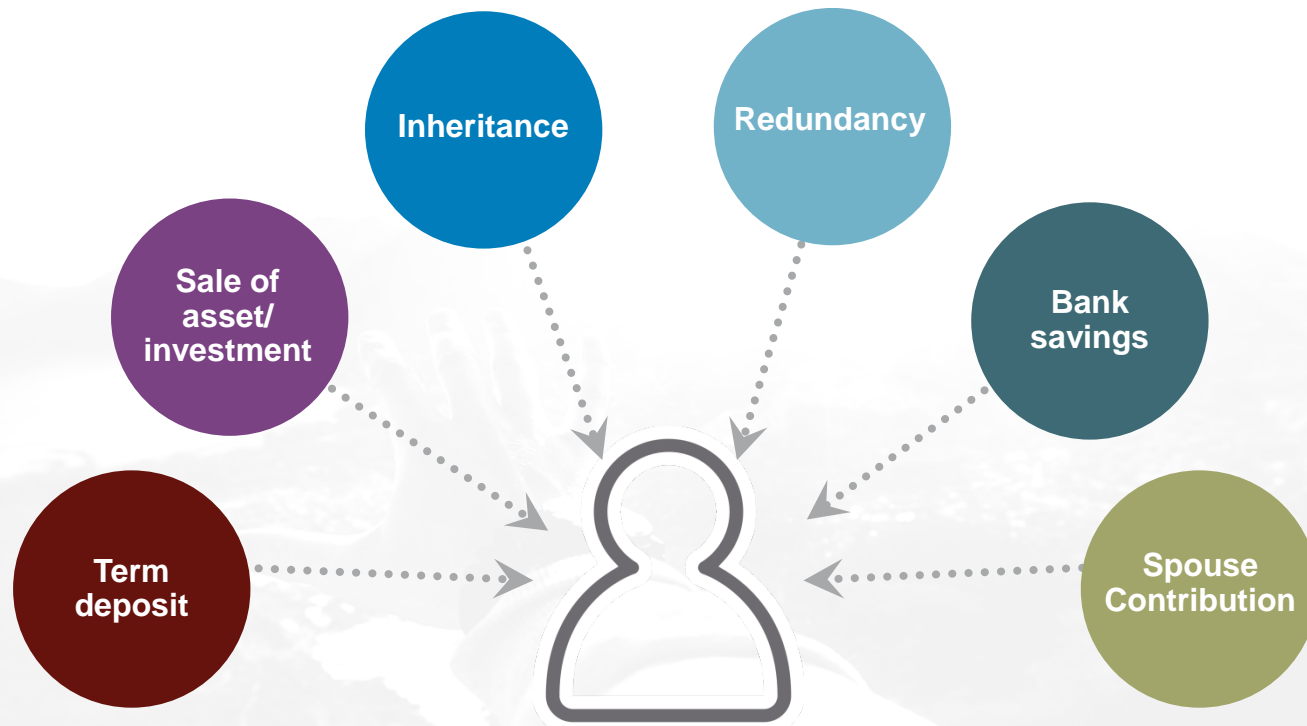
Current
\$25,000 p.a.
Rolling 5 year catch-up provision <\$500k balance from 1 July 2018



Super changes –
what's it mean for
me?



Post-tax contributions (non-concessional)



Current

\$100,000 p.a. cap (\$300,000 over 3 year period for those under 65) < \$1.6 million balance

\$100,000 p.a. cap 65 and over*

* Must satisfy work test if aged 65 and over

Super changes –
what's it mean for
me?

TelstraSuper

Spouse contributions



You



Spouse super



Tax offset

Contribute up
to **\$3,000**

if they earn up
to **\$40,000***

of **\$540** or **18%** of
\$3,000 contributed[^]

* A partial offset is available if your spouse's income is over \$37,000 but less than \$40,000 p.a.

[^] Other eligibility criteria apply, see the TelstraSuper website for more details

**Super changes –
what's it mean for
me?**

TelstraSuper

Contributions splitting



Up to **85% of your pre-tax contributions** to super can be **split into your spouse's super**

\$100
pre-tax
contribution

\$15
tax

Up to \$85
into your spouse's super



Super changes –
what's it mean for
me?

TelstraSuper

Legislative update

2018/19 Income Tax Rates

Income	Marginal tax rate	Tax payable
\$0 - \$18,200	0%	Nil
\$18,201 - \$37,000	19%	19 cents for each \$1 over \$18,200
\$37,001 - \$90,000	32.5%	\$3,752 + 32.5 cents for each \$1 over \$37,000
\$90,001 - \$180,000	37%	\$20,797 + 37 cents for each \$1 over \$90,000
\$180,001 and above	45%	\$54,097 + 45 cents for each \$1 over \$180,000

The above rates do not include the Medicare levy of 2%.

Source: Resident tax rates 2018-19 ATO website (www.ato.gov.au)



Super changes –
what's it mean for
me?

TelstraSuper 

Low and Middle Income Tax Offset

What is LAMITO and how does it work?

From 1 July 2018 until 30 June 2022. The ATO will apply the offset when you lodge your tax return ^

Amount of relevant income	Amount of Low and Middle Income Tax Offset
Not more than \$37,000	\$200
Exceeding \$37,000 but not more than \$48,000	\$200 + 3% of the amount of relevant income that exceeds \$37,000
Exceeding \$48,000 but not more than \$90,000	\$530
Exceeding \$90,000 but not more than \$125,333	\$530 less 1.5% of the amount of relevant income that exceeds \$90,000

Source: ATO website (www.ato.gov.au) ^Other eligibility criteria apply, see the ATO website for further information



Super changes –
what's it mean for
me?

TelstraSuper

2018 Federal Budget – proposals

Fee cap on
accounts
<\$6,000
(1 July 2019)

A ban on all
super fund exit
fees
(1 July 2019)

Inactive accounts
<\$6,000
transferred to ATO
for matching
(1 July 2019)

Budget proposals

Opt-in insurance
for under 25s,
balances <\$6,000 or
inactive accounts
(1 July 2019)

High income
earners can switch
off SG from a
nominated
Employer
(1 July 2018)

1-year work test
exemption for
people aged 65-74
with <\$300,000
(1 July 2019)

Super changes –
what's it mean for
me?

TelstraSuper

2018 Federal Budget – proposals

Means testing for
lifetime pooled
income streams
(1 July 2019)

Retirement income
products – super
funds to offer
whole of life
products

ATO to monitor
tax deductions
on personal
contributions

Budget proposals

Expansion of
the Pension
Loan Scheme

The Pension
Work bonus to
increase
(1 July 2019)

No change to
legislated SG
increase

Super changes –
what's it mean for
me?

TelstraSuper

Super changes



New measures

First Home Super Saver



- ✓ Lets first home buyers save for their house deposit within their super
- ✓ Eligible people can save \$15,000 a year (to a total of \$30,000) in their super and then withdraw it for a home deposit
- ✓ You can't take out the super your employer pays you – just voluntary contributions that you make after 1 July 2017

Downsizing family home



- ✓ Designed to encourage older people to sell the family home
- ✓ Lets eligible people over the age of 65 contribute up to \$300,000 from the proceeds of the sale of their home into their super



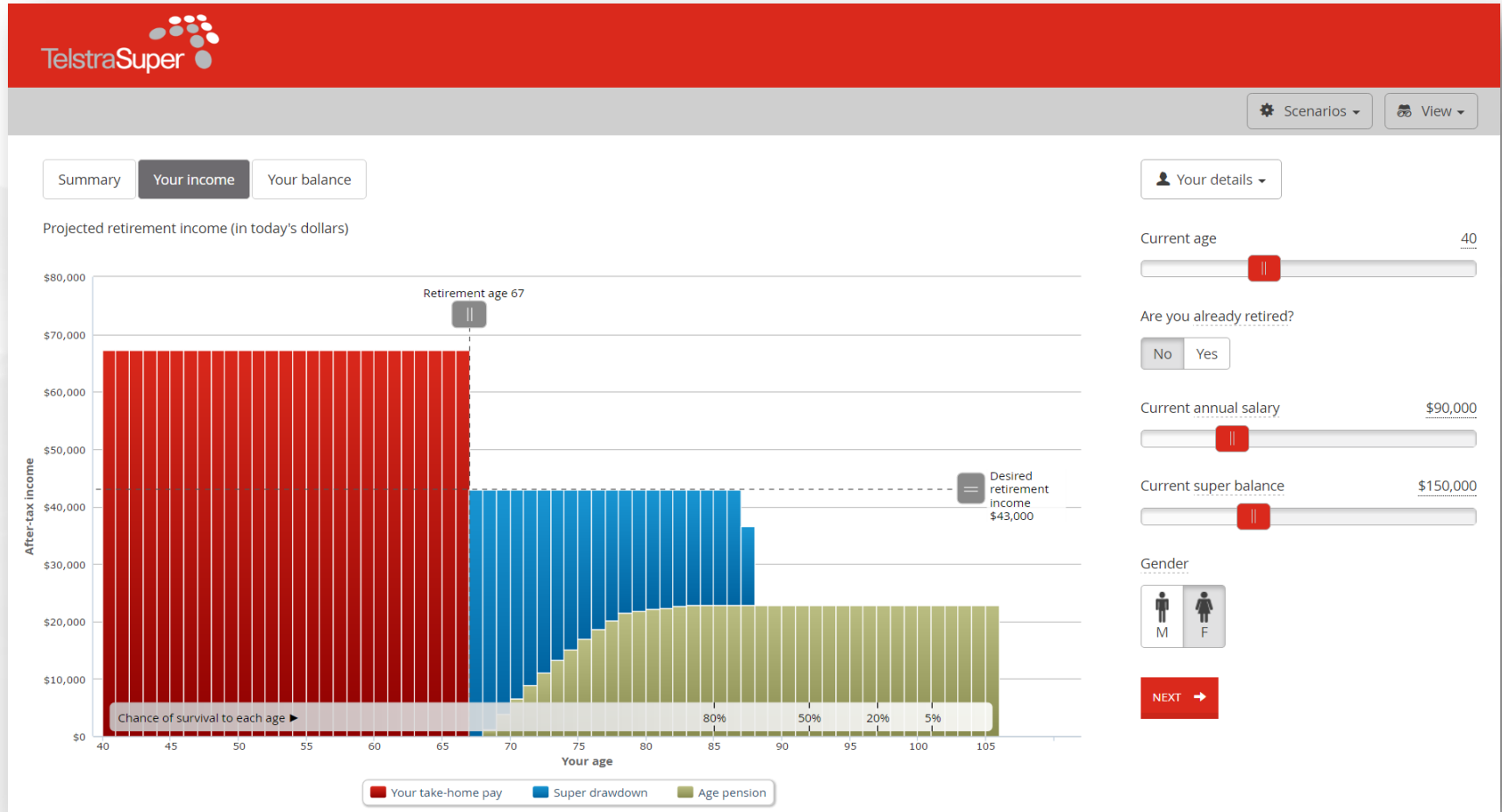
Super changes –
what's it mean for
me?

TelstraSuper 

TelstraSuper assistance



Super & retirement projector



Super changes –
what's it mean for
me?



Financial advice

If you are a TelstraSuper member you're entitled to general and limited personal advice about your super over the phone at no additional cost.

TelstraSuper Financial Planning can help you with things like:

- making contributions to your TelstraSuper account
- finding and consolidating your lost super
- taking TelstraSuper to your new job
- making an investment option choice
- reviewing the insurance within your account
- managing your super in the event of redundancy



Want comprehensive financial advice?

TelstraSuper Financial Planning offer full service financial advice at a competitive fee.



Super changes –
what's it mean for
me?

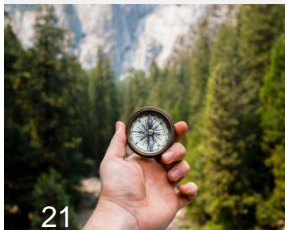


Summary

Super changes



Do	Don't
<p>Get your super sorted – consolidate, contributions, investment choice, insurance cover.</p>	<p>Just leave your super in the default arrangements – understand your options!</p>
<p>Work out what you might need in YOUR retirement – income, lump sums, travel, grandkids, sport/hobbies, volunteer...</p>	<p>Just base it on what the media &/or industry says – work out what YOU will need</p>
<p>Get some advice</p>	<p>Wait till it's too late – start planning now!</p>



Super changes –
what's it mean for
me?



Get Super informed

01

CONSOLIDATE

Save on fees, reduce the amount of paperwork, ease of management/administration.

02

CONTRIBUTE

A little now makes a big difference later. The earlier you start the better off you will be.

03

INSURANCE

Incorporating cover in your super can be cheaper, have some tax advantage and easier to manage

04

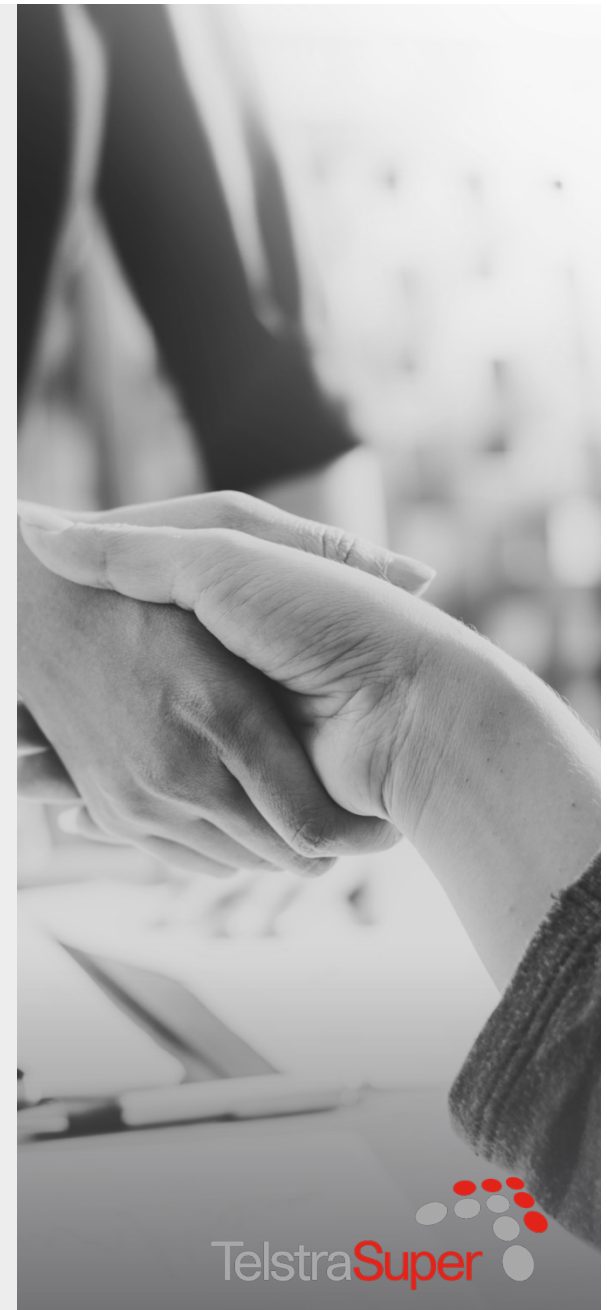
INVESTMENT

Selecting the right investment strategy can help you maximise your super – one of the most important investments you'll make.

05


ADVICE

Navigate the financial advice process with confidence



Thank you



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