



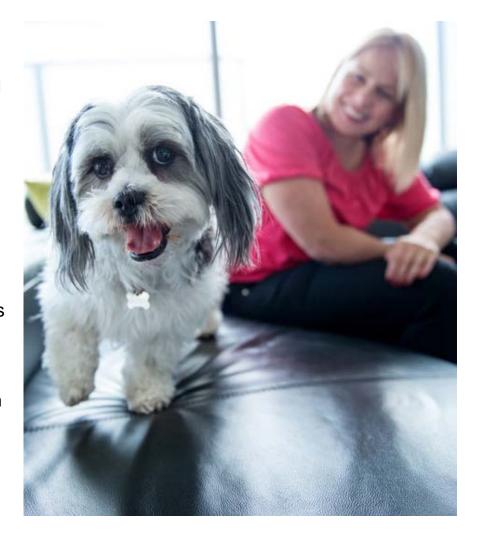
Important Notice



Any advice in this presentation has been prepared without taking into account your objectives, financial situation and needs. You should consider whether it is appropriate having regard to your personal circumstances before making any financial decisions.

If you are considering acquiring a financial product you should obtain the relevant product disclosure statement before making any decision.

Any information about taxation in this presentation is factual information or general advice only and does not consider the application or interpretation of any taxation laws to your personal circumstances. If you require taxation advice you should seek advice from a registered tax agent or a registered tax (financial) adviser.



Benefits of TelstraSuper



Security of Australia's largest corporate fund

- \$19 billion invested
- 100.000 members
- Not for profit
- Over 25 years' experience



All your super in one account

Locate and combine your other super accounts into your TelstraSuper account.



Your fund for life

You can stay as a TelstraSuper member even if you change jobs and your eligible family members can join too!



Strong investment performance

Our strong investment returns helps you to build a financially secure future



Multi award winning fund

2017 Max Awards^ Website of the year

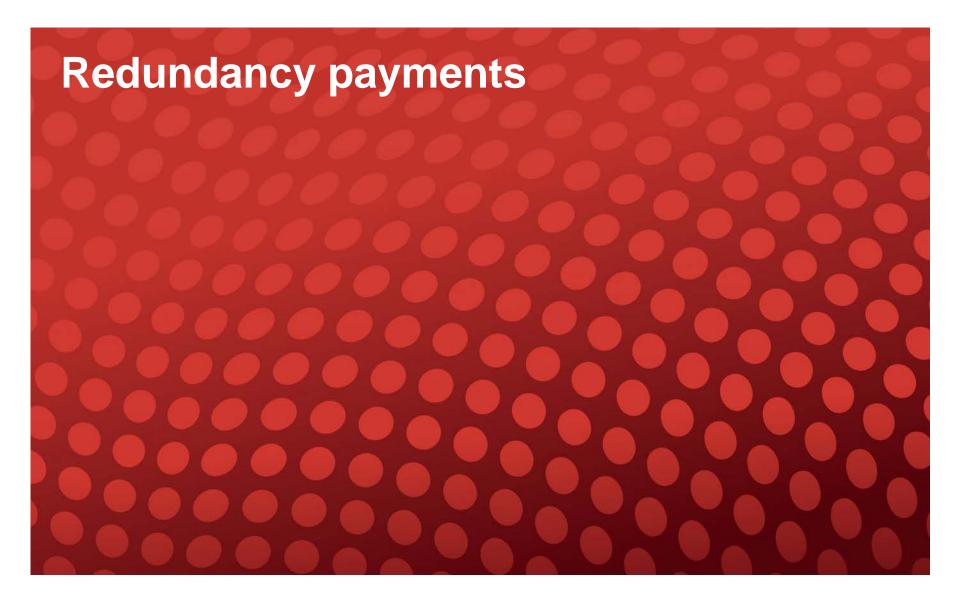
2015, 2014 & 2012 SuperRatings* Super of the year



Comprehensive insurance cover

Enjoy the security of automatic income protection cover and employer-paid base death and disability insurance.

- ^ Rainmaker Information Pty Ltd www.rainmaker.com.au/events/sales_and_marketing_forum
- * SuperRatings Pty Ltd www.superratings.com.au





Redundancy payment





Your taxfree portion



\$10,155*

base limit



\$5,078*

for each year of service

*2017/18 financial year

Employer termination payment





Annual and long service leave





Unused Annual Leave

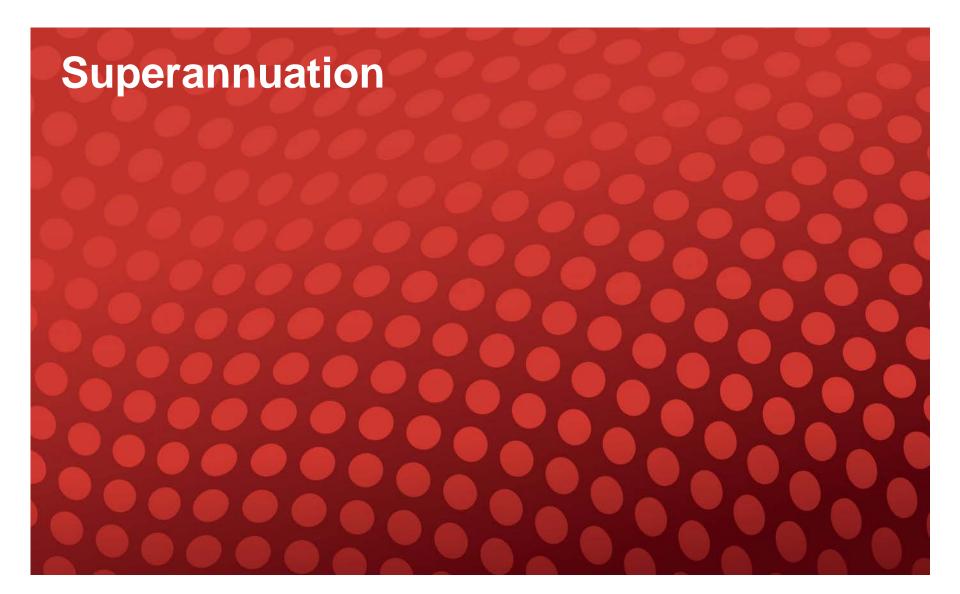
Taxed at maximum of 32%



Long-service Leave

Accrued prior to 16 August 1978 = 5% taxed @ MTR* Accrued post 15
August 1978 = taxed
@ 32%

^{*}plus Medicare Levy





Summary of caps



Contribution Caps



Balance Cap of \$1.6 million

- Pre-tax (concessional) contributions
 - \$25,000 pa
 - \$125,000 over 5 years*
 (balance <\$500,000)

- Post-tax (non-concessional) contributions
 - \$100,000 pa*^
 - \$300,000 over 3 years^#

- No further non-concessional contributions
- Maximum tax-free income stream starting amount

^{*} Must satisfy work test if aged 65 to 74

[^] Subject to \$1.6 million balance cap

[#] Not available from age 65

When can I access my super?



Date of birth	Preservation age	Commencing
Up to 30 June 1960	55	
1 July 1960 to 30 June 1961	56	1 July 2016
1 July 1961 to 30 June 1962	57	1 July 2018
1 July 1962 to 30 June 1963	58	1 July 2020
1 July 1963 to 30 June 1964	59	1 July 2022
1 July 1964 onwards	60	1 July 2024

Source: www.ato.gov.au

Accessing super



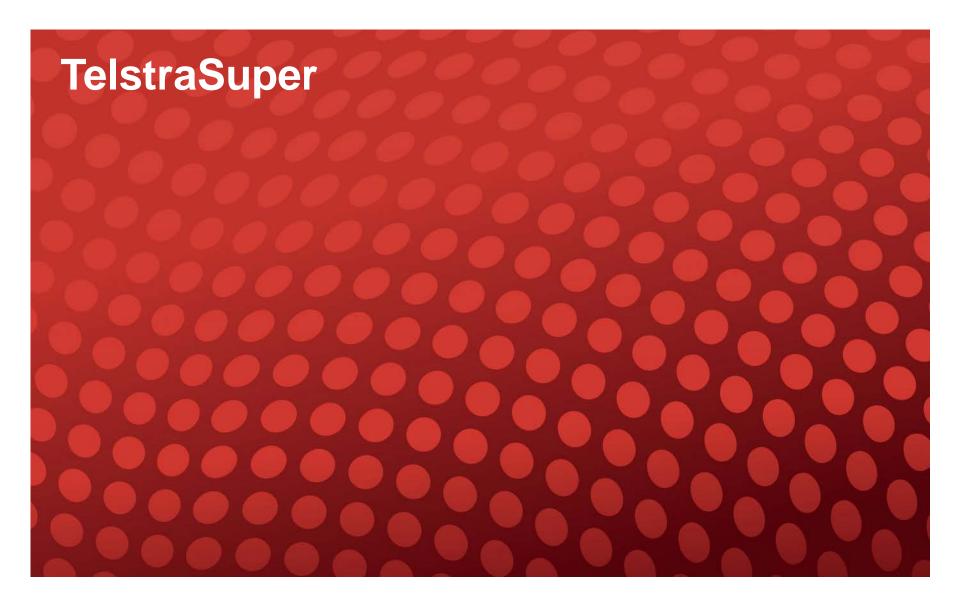
From preservation age	Lump Sum	RetireAccess
Working	Х	✓
Retired	✓	✓
Age 65	✓	✓

^{*} Plus Medicare Levy

Accessing super



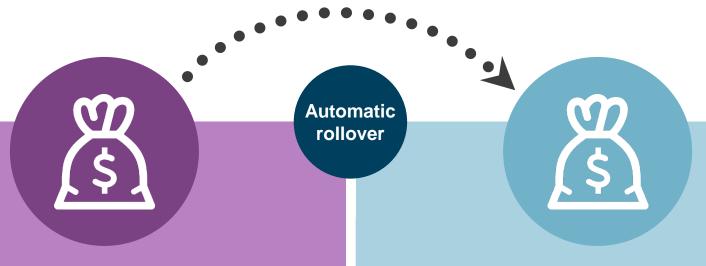
	Taxation	Taxation
Aged 56 – 59	\$200,000 tax free Above taxed at 15%*	Pension income is taxable
Aged 60+	Tax-free	Tax-free





TelstraSuper will take care of you





Employed with Telstra Group

TelstraSuper Corporate Plus or TelstraSuper Defined Benefit **Not** employed with Telstra Group

TelstraSuper Personal Plus

Defined Benefit members – next steps





Your account

- Benefit calculated on final day of employment at Telstra
- Transfer automatically to Personal Plus
- Invested in Cash option for 90 days then according to MySuper lifecycle default
- VAA investment option stays unchanged
- Benefit calculation details mailed out

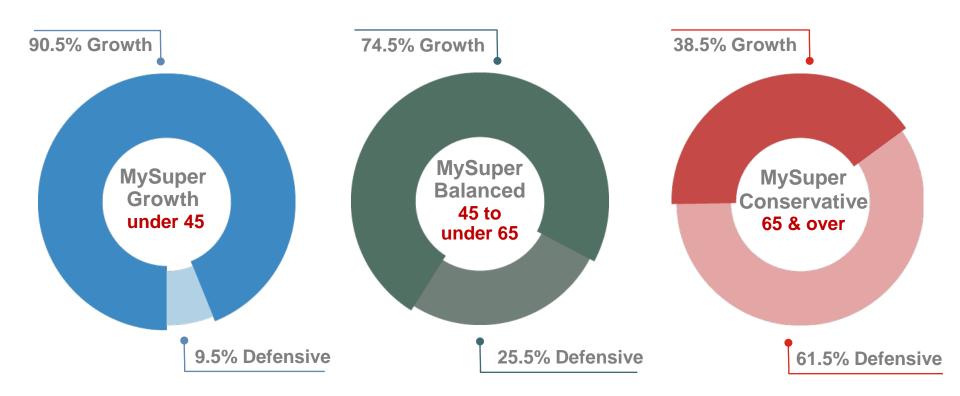


Your insurance

- 30-day extension of D&TPD cover when membership is maintained
- Default & top-up D&TPD cover transferred to Personal Plus
- Premiums deducted from account
- IP available when continuously employed with new employer

Understanding MySuper





Source: TelstraSuper Investment Guide, 1 July 2017

Investment options



Options	Growth/Defensive %		Return Objective CPI+	Investment Timeframe (years)	
Growth	90.5	9.5	3.5%	0	7 10
Balanced	74.5	25.5	3%	0 5	10
Diversified Income	55.5	44.5	2%	0 4	6 10
Defensive Growth	59.5	40.5	2%	0 2	6 10
Conservative	38.5	61.5	1.5%	0 3	10
Australian Shares	100		4%	0	8 10
International Shares	100		4%	0	8 10
Property	100		3%	0 5	7 10
Fixed Interest	100		CPI+	0 2 4	10
Cash	100		CPI+	0 2	10
TelstraSuper Direct Acce	ess				
ASX 300 Shares	100		n/a	0	8 10
Term Deposits	100		n/a	0 2	10

Source: TelstraSuper Investment Guide, 30 September 2017

Staying with TelstraSuper



TelstraSuper Personal Plus

Retain the same low fees

Automatic transfer of insurance cover*

Future employer contributions

Member education seminars and online tools

Same range of investment options to choose from

24 hour access to your super online at telstrasuper.com.au

Fees

Administration fee \$1.50 per week plus 0.20% pa

Investment fee range from 0.09% – 1.15%

Potential fee rebate^

^{*}The level of your Death and TPD insurance cover held under your TelstraSuper Corporate Plus account will be retained under your new TelstraSuper Personal Plus arrangement, however new premium rates will apply. Income protection can be retained subject to the 'at work' requirements and other eligibility criteria and exclusions contained in the Policy. Alf you have an account balance of over \$1.328m, or you and your spouse* with whom you're presently living, have combined TelstraSuper Personal Plus, TelstraSuper Corporate Plus and/or TelstraSuper RetireAccess account balances that exceed \$1.289m, you may claim an administration fee rebate.

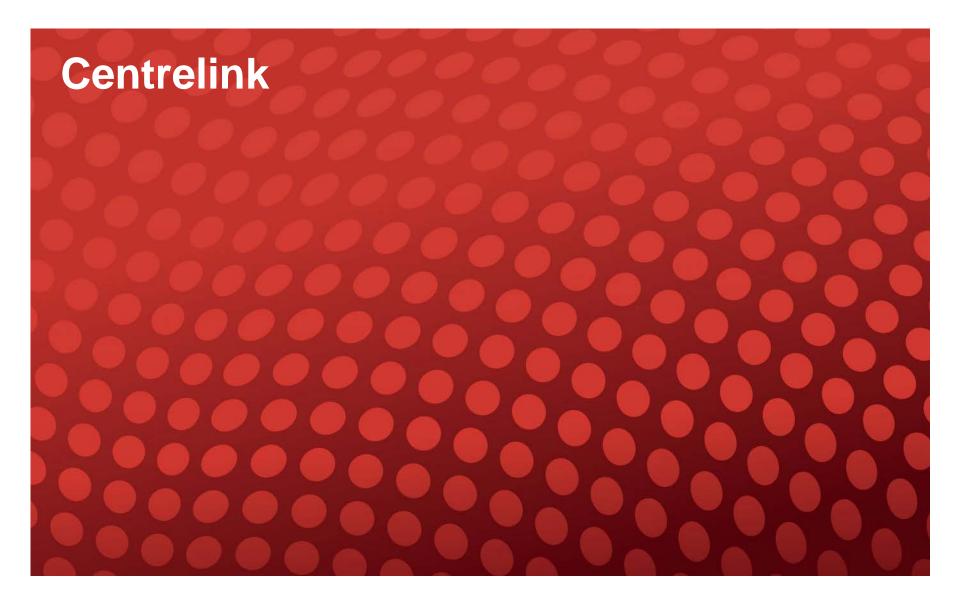
Future employer contributions



Fill in the 'Super Choice Form' with your details

Your 'Chosen fund details' are already filled in, just add your Member Number (your Telstra Group employee number).

Sign and date the form then give to your new employer.





Centrelink



- Please note, we will not cover all Centrelink benefits you may be entitled to receive.
- Accordingly we recommend you contact Centrelink directly to confirm your eligibility to receive any payments.

Centrelink Financial Information Service Ph: 132 300

Centrelink





Newstart Allowance

- Aged 22 up to Age Pension age
- Looking for work
- Must meet activity requirements
- Means tested



Age Pension

- Reached Age Pension age
- Means tested

Call Centrelink on 132 300

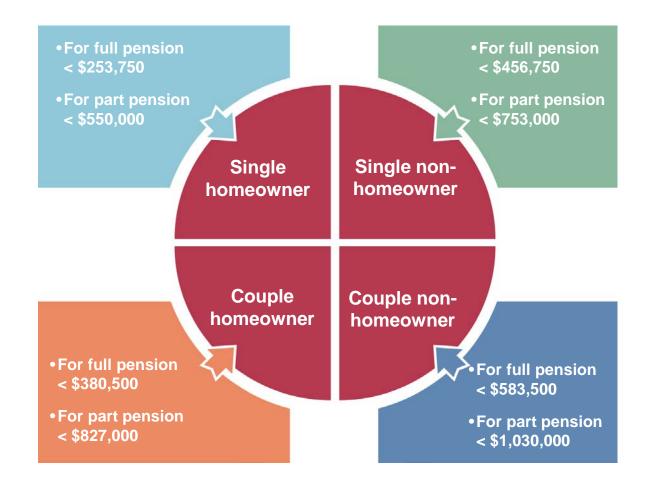
Age Pension age increases



Date of birth	Age pension age	Commencing
1 July 1952 to 31 December 1953	65.5	1 July 2017
1 January 1954 to 30 June 1955	66	1 July 2019
1 July 1955 to 31 December 1956	66.5	1 July 2021
From 1 January 1957	67	1 July 2023

Assets test





Source: www.humanservices.gov.au rates as at 1 July 2017

Income test



Single thresholds

For full pension: <\$168 per fortnight

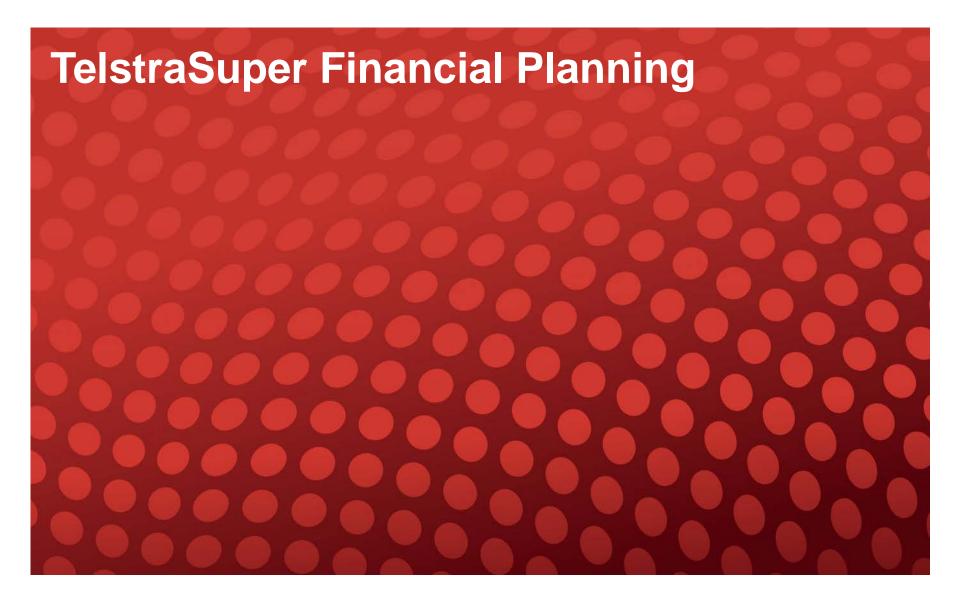
For part pension: <\$1,944.60 per fortnight

Couple thresholds

For full pension: <\$300 per fortnight

For part pension: <\$2,978.40 per fortnight

Source: www.humanservices.gov.au rates as at 1 Jul 2017





TelstraSuper Financial Planning



Simple advice options

General and limited one-off personal advice about super



Comprehensive advice options

Other one-off personal advice





Face-to-face Video chat

Ongoing advice service

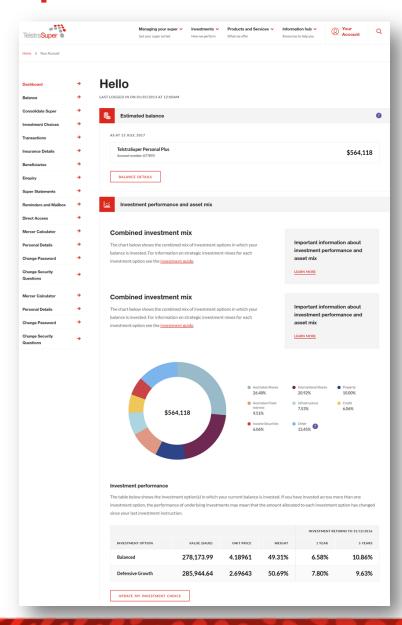




Face-to-face

Video chat

SuperOnline













Retirement projector





Next steps





Stay with TelstraSuper



Future employer contributions



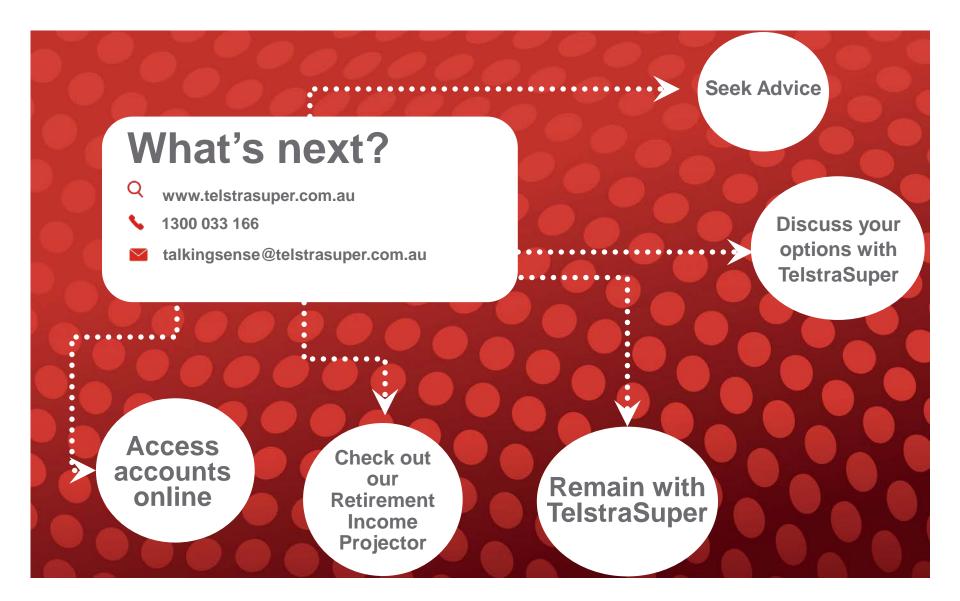
Retain existing insurance cover



Investment choice



Financial advice





Thank you



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