

TODAY'S TOPIC

# Investing for the future

Thank you for joining us.  
We will commence shortly.



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# Meet the Speakers



**Graeme Miller**  
Chief Investment Officer

Telstra Super Pty Ltd  
AFSL 236709



**Kate Mistic**  
Head of Alternative  
Investments

Telstra Super Pty Ltd  
AFSL 236709



**David Humphreys**  
Head of Sustainable  
Investments

Telstra Super Pty Ltd  
AFSL 236709



**Matthew Debono**  
Member Education  
Consultant

TelstraSuper Pty Ltd  
AFSL 236709

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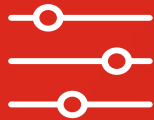




**SUSTAINABLE  
INVESTMENTS**



**REAL ASSETS**



**ALTERNATIVE  
INVESTMENTS**



**HOW TELSTRASUPER  
CAN ASSIST**



**QUESTIONS**



## SUSTAINABLE INVESTMENTS



# Sustainable Investment Approach



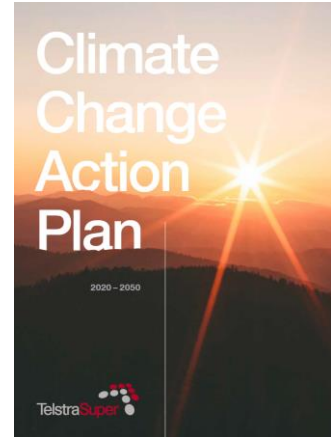
# Climate Change Action Plan

## TelstraSuper's three climate-related goals

- 1 Achieve net zero greenhouse gas emissions by 2050, aiming for a 45% reduction (from current levels) by 2030.
- 2 Build portfolio resilience to the physical impacts of climate change across asset classes.
- 3 Proactively invest in opportunities expected to be net beneficiaries of the transition to a net zero emissions world.

## Key Achievements 2021/22

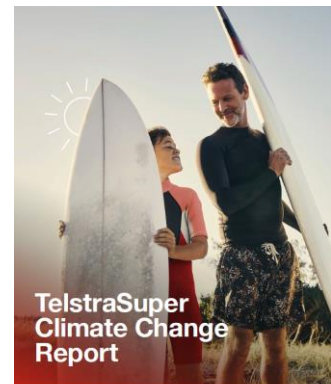
- Climate Report published
- 15% aggregate emissions reduction in listed assets
- \$130m in Climate related investments in real assets & opportunities
- Developed transition risk framework for real assets
- Detailed review and engagement with unlisted real asset managers on climate strategies
- Updated Scenario analysis for Net Zero 2050 impact
- TelstraSuper showcased in Investor Agenda ICAPs global case studies



## Five-pillar Climate Change Action Plan Framework

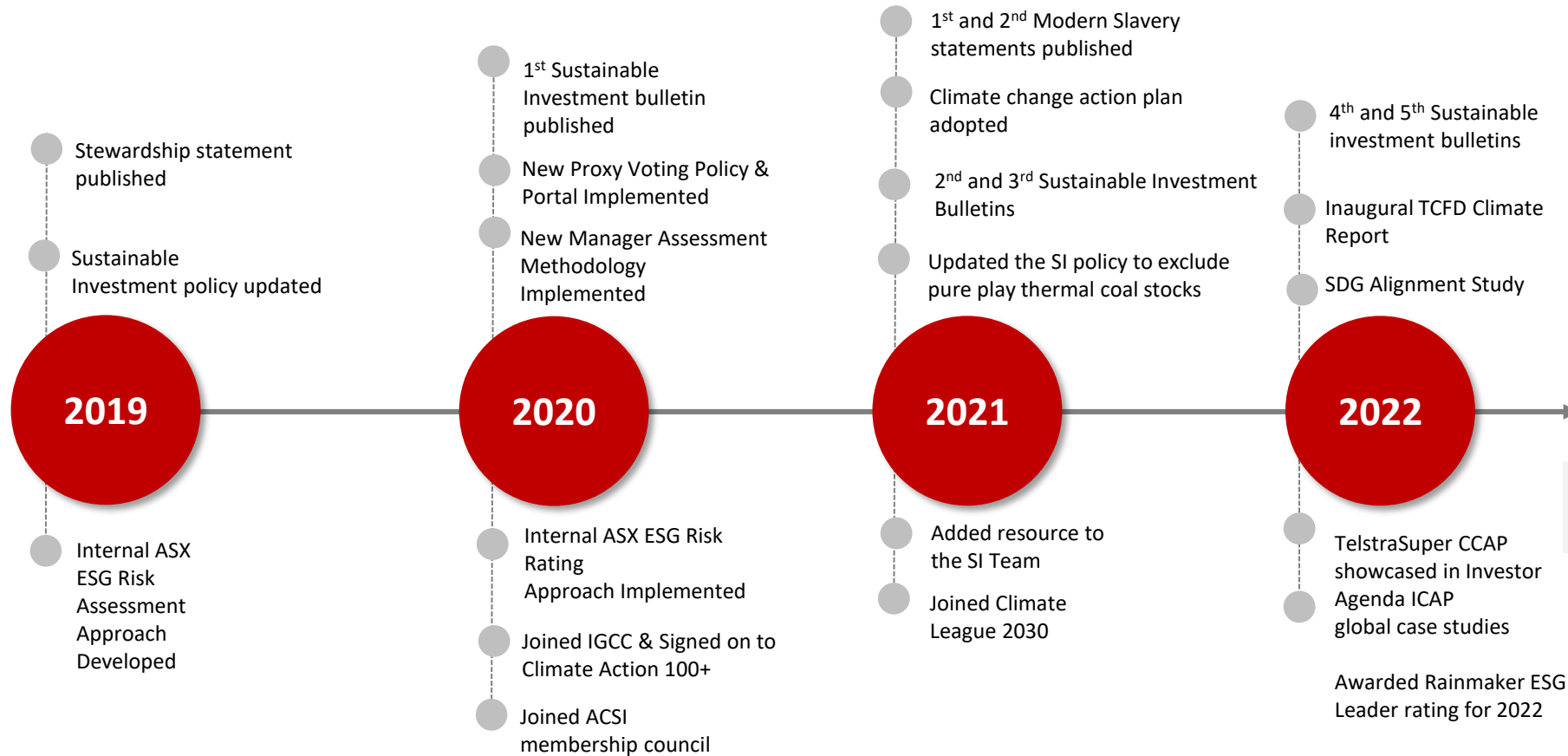


The Investor Agenda is a global collaboration of seven major groups working with investors to develop guidance on tackling climate change. The founding partners of The Investor Agenda are:





# Key Sustainable Investment Milestones



<p>8 New Manager assessments 6 Company ESG engagements 200 Aus / NZ proxy votes</p>	<p>20 New Manager assessments 12 ASX Companies Rated 54 Company ESG engagements 249 Aus / NZ proxy votes</p>	<p>11 New Manager Assessments 34 ASX Companies Rated 71 Company ESG engagements 241 Aus / NZ proxy votes</p>	<p>12 New Manager Assessments 60 ASX Companies Rated 62 Company ESG engagements 200 Aus / NZ proxy votes</p>
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# REAL ASSETS





# Sydney Airport

- Sydney Airport is Australia's largest airport and a leading international gateway, with over 50 airline partners servicing over 100 destinations across ~30 countries.
- The airport is well located in a premium central Sydney precinct, only ~8 km from the CBD.
- The asset features over 900 hectares of land, and the existing infrastructure is well positioned to accommodate continued long-term passenger growth. There is also sufficient land available on site to add over 450,000 sqm of commercial and logistics projects.
- The airport is favorably exposed to key growth markets, in particular high value international travelers from geographies with a rising middle class population (~50% of all passengers are expected to be international travelers by ~2040).



# Chifley Tower

- Chifley Tower is a 'Premium Grade' office building featuring 42 levels of accommodation located in the core of the Sydney financial district.
- TelstraSuper owns a stake in the asset, which is managed by Charter Hall.
- The property is located within proximity to premium retail, dining, commercial, cultural offerings, as well as major transport services and new infrastructure (such as the new Sydney metro at Martin Place).
- It is situated on one of the largest, elevated land holdings in the CBD, making Chifley Tower one of the tallest towers in Sydney with expansive harbour views and additional development potential.
- Charter Hall has submitted a Development Application to construct an additional 37-storey tower (to be known as "Chifley South") on the site.
- The City of Sydney has endorsed the planning proposal for the additional tower, and construction is likely to commence in ~2025. Two key anchor tenants have already been signed to the project.
- When the additional tower is built, the site will feature more than 64,000 sqm of premium grade office accommodation in one of the premier CBD locations.





# Tilt Renewables

- TelstraSuper is a co-investor in Australia's largest developer, owner, and operator of renewable energy generation assets.
- Tilt Renewables is a joint venture between AGL, Future Fund, and QIC's fund and clients (which includes TelstraSuper).
- The platform features significant scale benefits (cost synergies and deep development capability) as well as diversification benefits (by technology – wind or solar – as well as counterparty, geography, and regulatory regime).
- The business features seven operational wind farms (NSW, VIC, SA, and QLD), two operational solar farms (NSW), and a significant development pipeline of wind and solar farm and battery storage opportunities.
- All operational assets are highly contracted to quality counterparties including AGL, Origin Energy, Snowy Hydro and the Victorian Government.
- The asset is well positioned to benefit from increasing decarbonisation requirements, as well as significant demand for secure, large-scale generation facilities.



# Bunnings Stores

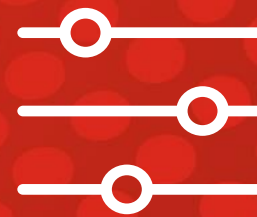
- TelstraSuper owns a share of 35 Bunnings stores located across Australia.
- The assets are typically well located in metropolitan locations, in proximity to major transport routes, and surrounding retail, industrial and residential developments.
- The properties are highly attractive with a quality tenant, long term leases, and a high underlying land value.
- The tenant is typically responsible for all operating expenses and ongoing maintenance costs, providing cash flow certainty for TelstraSuper.







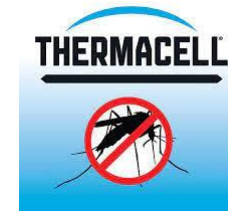
## ALTERNATIVE INVESTMENTS





ALTERNATIVE INVESTMENTS

# Companies we invest in



# Halter

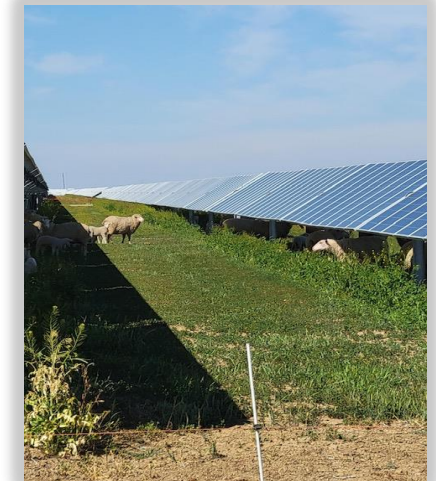
- GPS-enabled solar powered collars allow farmers to steer cows around the farm remotely. The collar makes warning sounds when a cow approaches a boundary, teaching it how far it can move into an area.
- Farmers can set up schedules and have cows meet them at the milking shed, receive alerts when cows are on heat, calving or lame, and set up virtual fences to keep cows out of rivers and drains as well as help with pasture management.
- Cows are notoriously stoic, hiding health issues, making them harder for the farmer to identify. The collar alerts the farmer immediately if it detects changes in behaviour or body temperature.
- There are labour shortages on farms leading to poor work-life balance and mental health issues for farmers. Farmers on 200-400 cow farms are saving 20 hours per week, leading to a significant improvement in mental health.



# Westlands Solar Park

- Westlands Solar Park (WSP) one of the largest permitted solar parks in the US. Once complete WSP has the capacity to provide clean energy to more than 1,200,000 homes.
- CIM Group purchased rights to the land on which the WSP is located in 2014, when it was stressed from over farming.

- WSP started grazing sheep in March 2022 and currently has 3,000 sheep onsite.
- The grazing sheep help keep the grass around the panels short removing the need to mow the grass.
- The panels drip condensed water onto the ground each night creating enough moisture to make lush green grass and also providing shelter for the sheep.
- This project "Sheep Providing Dual Purpose Payback" recently won an environmental award.





# Edrolo

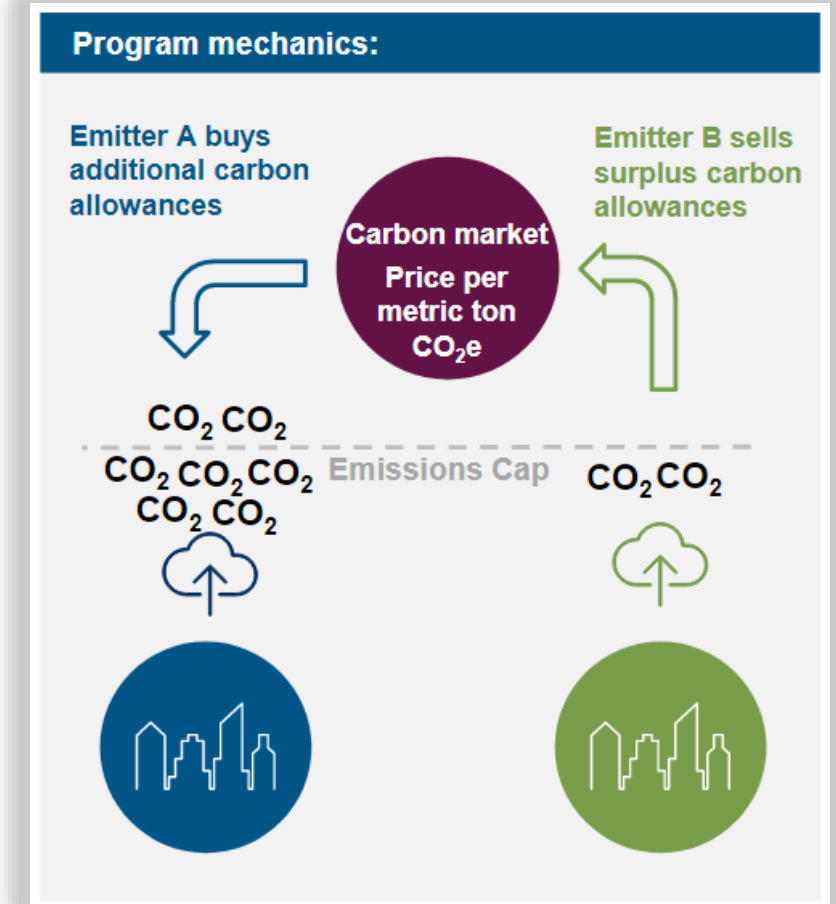


- Edrolo creates an online resource that provides interactive videos, exam questions and learning resources for primarily Year 11 & 12 students.
- Edrolo is currently used by 1,000+ Australian high schools and 100,000+ students.
- Edrolo publishes textbooks that go far beyond the traditional textbooks we are familiar with. The main features of the Edrolo textbook include:
  - Exam-style questions to help prepare students throughout the year.
  - Video solutions accompanying all textbook questions, recorded by expert educators.
  - There are loads of videos which are accessible 24/7 to help your child understand what they need to know.
  - Data that is accessible by the teacher to help them better understand the next steps in your child's learning.



# California Carbon Allowances

- The California Air Resources Board sets a declining cap on emissions for the State's 500 largest greenhouse gas emitters. Where an emitter is going to exceed their cap, they must buy additional carbon allowances.
- Proceeds from the auction of California Carbon Allowances facilitate investments to further climate goals.
  - ❖ High speed rail, public transport, affordable housing
  - ❖ Clean energy and energy efficiency
  - ❖ Climate mitigation through wildfire reduction strategies
  - ❖ Store carbon in biomass and soil







## HOW TELSTRASUPER CAN ASSIST



# Four financial advice services to empower you



## **SUPER** *sorter*

Simple phone advice and info to max your super.

**No additional cost to members**



## **STEP** *it up*

Want to take that next step with your super or finances? We'll find you a simple solution.

**Low cost options**



## **BIG** *picture it*

Let's check out your whole financial situation and make a plan.

**One off fee for service**



## **STAY** *on track*

Ongoing expert coaching on super and wealth. We'll nudge and encourage you, keeping you on track as life changes.

**Annual fee for service**



# Happy to answer your questions.



**1300 033 166**

8:30am - 5:30pm (Melbourne time) Monday to Friday



**[talkingsense@telstrasuper.com.au](mailto:talkingsense@telstrasuper.com.au)**



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