



TODAY'S TOPIC

Changes to TelstraSuper's MySuper Investment Stages

Thank you for joining us.
We will commence shortly



“We acknowledge the Traditional Custodians of country throughout Australia and their connections to land, sea and community. We pay our respect to their elders past present and emerging and extend that respect to all Aboriginal and Torres Strait Islander peoples today.”

Acknowledgement of Country

IMPORTANT NOTICE

This presentation contains factual information and general advice only, including information about financial products. It has been prepared without taking into account your objectives, financial situation and needs. You should consider whether it is appropriate having regard to your personal circumstances before making any financial decisions.

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If you would like to find out more information about TelstraSuper's products, please contact us by email at **contact@telstrasuper.com.au** or use the Contact Form on the website to make a request about a specific product, and we will arrange for a Member Contact Centre Consultant to call you to discuss that product. Alternatively, you can call our Member Contact Centre Consultants on **1300 033 166** to ask for further information about our products.



INVESTMENT CHANGES



**PHASE 1 - CHANGES
EFFECTIVE 1 JULY 2023**



**PHASE 2 - CHANGES
EFFECTIVE 1 OCTOBER 2023**



**HOW TELSTRASUPER
CAN ASSIST**



QUESTIONS



INVESTMENT CHANGES



Why are we making these investment changes?

Changes to our investment options

TelstraSuper is committed to providing flexible investment options to help our members tailor the best possible investment strategy for their needs. Combining the Diversified Income and Defensive Growth into a single Moderate investment option simplifies the investment menu available and helps make it easier for members to tailor their strategy.

Changes to our MySuper arrangement

We recognise that people are working and living longer and that members could benefit from a longer exposure to growth assets over the course of their super journey. That's why we've redesigned the investment stages within our MySuper arrangement so that your super is exposed to the level of risk and return that we consider most appropriate for your age.



Investment changes - summary

Changing our investment menu to ensure it remains competitive and contemporary, with the aim of helping members achieve better retirement outcomes by modifying the investment mix and risk profile of the MySuper arrangement.

Phase 1: DELIVERED

Investment Menu Changes

- Combine Diversified Income and Defensive Growth to form a new option, Moderate (Accum, DB (VAA) & TTR)
- Combine Defensive Growth into Lifestyle Moderate (RIS)
- Rename Fixed Interest to Diversified Bonds and Credit

July
2023

Phase 2

October
2023

MySuper Changes

- Enhancing the lifecycle investment strategy stages by introducing a fourth investment strategy - MySuper Moderate
- Raising the age-based thresholds at which MySuper members are transferred into more defensive investment stages

Investment Menu Changes

Introduce new option:

- High Growth






**PHASE 1 –
CHANGES EFFECTIVE
1 JULY 2023**



Investment option changes

We had made changes to some investment options to ensure that our investment menu remains competitive, contemporary and reduce complexity and duplication in our investment menu for our members.

 Member group	 What's changing	 Outcome
All members	Rename Fixed Interest to Diversified Bonds and Credit	<ul style="list-style-type: none"> Change of name only
Accumulation, Defined Benefit (DB) & Transition to Retirement (TTR)	Combine Diversified Income into Defensive Growth, and rename Defensive Growth to Moderate Close/disable Diversified Income option	<ul style="list-style-type: none"> Diversified Income option closed and no longer available Transaction and switch history will display a switch from Diversified Income to Moderate, effective 01 July 2023* New Moderate option does not have a cash allocation feature
Retirement Income Stream	Combine Defensive Growth option into LifeStyle Moderate Close/disable Defensive Growth option	<ul style="list-style-type: none"> Defensive Growth option closed and no longer available for Retirement Income Stream members Transaction and switch history will display a switch from Defensive Growth to LifeStyle Moderate, effective 01 July 2023* Members will have access to cash allocation option in LifeStyle Moderate

* The allocation of funds took place on Saturday 1 July 2023 and was facilitated via an investment switch. Ordinarily for an investment switch made on Saturday 1 July 2023, TelstraSuper would use the unit price of 1 July 2023 which would be declared on the Monday 3 July 2023 (forward unit pricing). However, on this occasion, to help minimise service delays, Friday 30 June 2023 unit price was used which was declared on Saturday 1 July 2023.

Investment options - Accumulation and Transition to Retirement (TTR)



Investment option	Growth / Defensive assets	Investment objective CPI	Risk of negative return	Suggested investment timeframe**
Growth	82.8% / 17.2%	+3.5% pa	4–6 years in 20	7–10 years
Balanced	68.8% / 31.2%	+3% pa	4–6 years in 20	5–10 years
Moderate	52.8% / 47.2%	+2% pa	3–4 years in 20	4–10 years
Conservative	31.3% / 68.7%	+1% pa	1–2 years in 20	3–10 years
International Shares	100 / 0%	+3.5% pa	6 or more years in 20	8–10 years
Australian Shares	100 / 0%	+3.5% pa	6 or more years in 20	8–10 years
Property	57.5% / 42.5%	+3% pa	4–6 years in 20	5–7 years
Diversified Bonds and Credit	0 / 100%	Refer footnote#	1–2 years in 20	4–8 years
Cash	0 / 100%	Refer footnote*	Less than 0.5 years in 20	0–2 years

The above information relates to TelstraSuper's accumulation account and Transition to Retirement (TTR) accounts.

#The fixed interest return objective as per the investment guide is to outperform the Bloomberg AusBond Bank Bill Index, adjusted for tax +0.5% pa.

*The Cash option return objective as per the investment guide is to outperform the Bloomberg AusBond Bank Bill Index, adjusted for tax.

**The Suggested investment timeframe provides an indication of the typical length of time over which investments in the option should be expected to be held. All analysis was conducted based on the upper end of the suggested timeframe's range.

The Bloomberg AusBond Bank Bill Index is a commonly used benchmark for cash-like investments. It measures the return earned on a diversified portfolio of different types of short-term cash investments.

Cash investments are generally taxed at 15% in the superannuation accumulation phase.

Source: Refer to the relevant Product Disclosure Statement, Target Market Determination and Guides on TelstraSuper's website at www.telstrasuper.com.au.






**PHASE 2 –
CHANGES EFFECTIVE
1 OCTOBER 2023**



Investment option changes

We recognise that many people are working and living longer and are therefore well placed to benefit from a longer exposure to growth assets over the course of their MySuper journey. Based on historical performance, extending the time that MySuper members are exposed to growth assets at different stages of their working life can be expected to deliver a higher retirement balance*

 Member group	 What's changing	 Outcome
All members with a holding/interest in MySuper.	<p>MySuper investment stage changes#:</p> <p>Introduce a new investment stage: MySuper Moderate</p> <p>Enhancing the lifecycle investment strategy stages by introducing a fourth investment strategy and adjusting the stages.</p>	<ul style="list-style-type: none"> Members under the age of 50, the change in MySuper investment stage will increase their allocation to growth assets over a longer period which is intended to result in improved retirement outcomes for members at the point of retirement. Members over the age of 65, the change in MySuper investment stage is intended to gradually step down the risk profile from Balanced to Moderate to Conservative and more effectively manage the risk profile into retirement. Transaction and switch history will display a switch for MySuper members impacted by the investment stage changes, effective 01 October 2023*

Investment changes:

Introduce new investment option:
High Growth

- New investment option

#There is no guarantee that a longer exposure to growth assets will in fact lead to a higher account balance. There are many variables, including the timing of when you make contributions. Past performance is not a reliable indicator of future returns. * The allocation of funds will take place on Tuesday 3 October 2023 and will be facilitated via an investment switch.

MySuper investment stage changes

Modifying the MySuper arrangement by:

- Introducing a new investment stage – MySuper Moderate
- Enhancing the lifecycle investment strategy stages by introducing a fourth investment strategy and adjusting the ages

Current MySuper arrangement	
Member age	Investment stage
Under 45	MySuper Growth
45 to under 65	MySuper Balanced
65 and over	MySuper Conservative

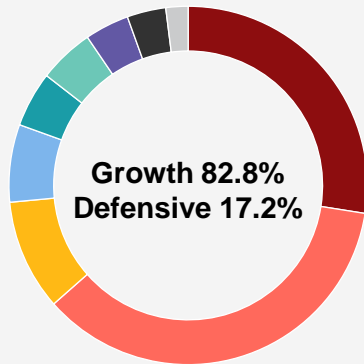


MySuper arrangement from 1 October 2023	
Member age	Investment stage
Under 50	MySuper Growth
50 to under 65	MySuper Balanced
65 to under 70	MySuper Moderate
70 and over	MySuper Conservative

Automated switches will be processed to ensure that MySuper members are invested in the correct MySuper stage based on their age, as shown in the table above. The automated switches will be processed on 03 October 2023 with an effective date of 01 October 2023. Impacted members will receive a confirmation letter shortly after the switch is processed.

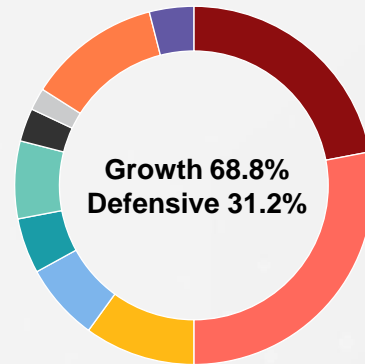
MySuper options from 1 October 2023

MySuper Growth
(under 50)



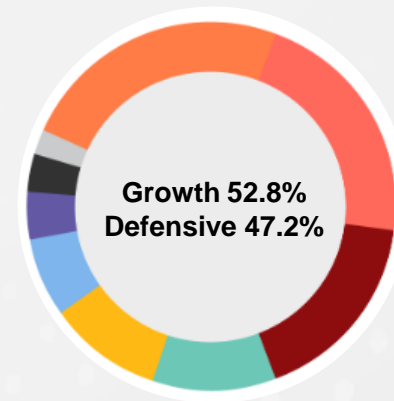
- Australian Shares 27.5%
- International Shares 36%
- Unlisted Property 10%
- Infrastructure 7%
- Private Market 5%
- Cash 5%
- Alternative Debt 4%
- Opportunities 3.5%
- Listed Property Trusts 2%

MySuper Balanced
(50 to under 65)



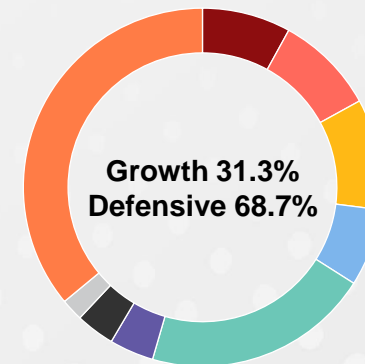
- Australian Shares 22%
- International Shares 27.5%
- Unlisted Property 10%
- Infrastructure 7%
- Private Market 5%
- Cash 7%
- Opportunities 3.5%
- Listed Property Trusts 2%
- Diversified Fixed Interest 12%
- Alternative Debt 4%

MySuper Moderate
(65 to under 70)



- Diversified Fixed Interest **24%** (0-50%)
- International Shares **21.5%** (0-40%)
- Australian Shares **17%** (0-35%)
- Cash **11%** (0-25%)
- Unlisted Property **10%** (0-25%)
- Infrastructure **7%** (0-15%)
- Alternative Debt **4%** (0-20%)
- Opportunities **3.5%** (0-10%)
- Listed Property Trusts **2%** (0-10%)
- Private Markets **0%** (0-10%)
- Hedge Funds **0%** (0-5%)
- Defensive Alternatives **0%** (0-10%)
- Foreign Currency Exposure (0-35%)

MySuper Conservative
(70 and over)



- Australian Shares 8%
- International Shares 9%
- Unlisted Property 10%
- Infrastructure 7%
- Cash 20.5%
- Alternative Debt 4%
- Opportunities 3.5%
- Listed Property Trusts 2%
- Diversified Fixed Interest 36%

MySuper arrangement from 1 October 2023



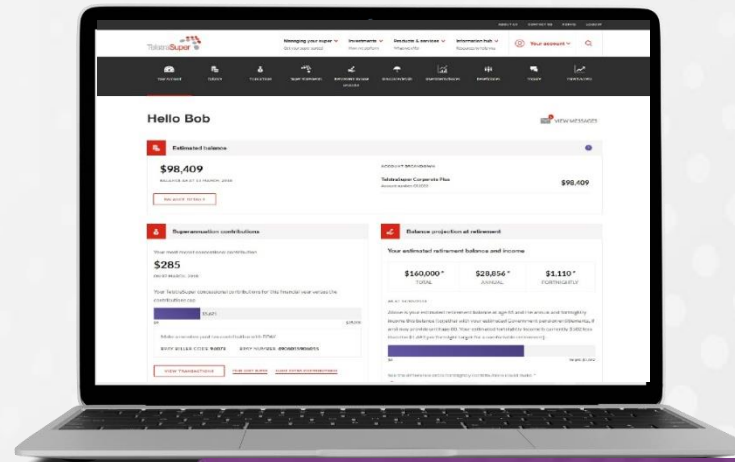


**HOW TELSTRASUPER
CAN ASSIST YOU**

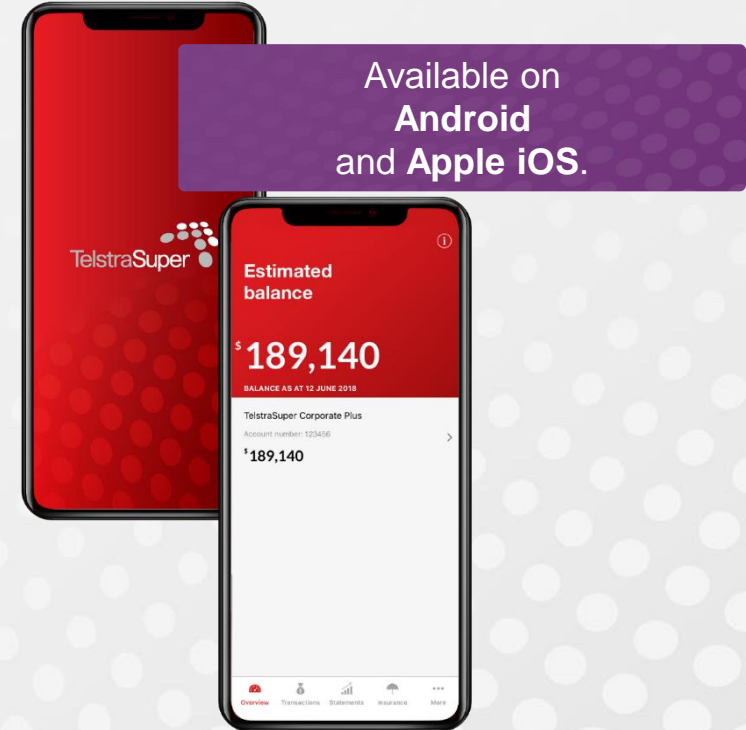


Keeping in touch with your super

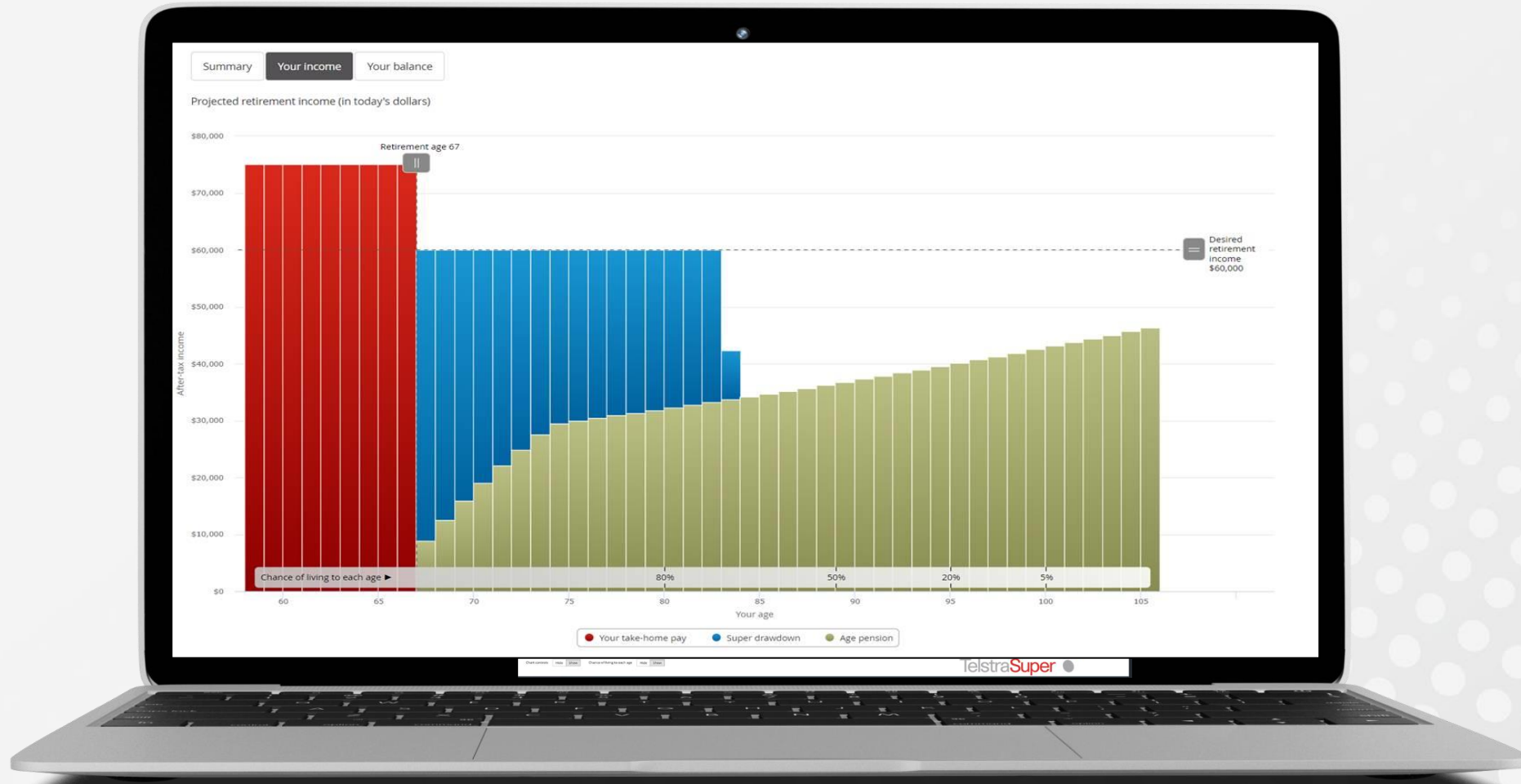
- ✔ Update your email address and personal details
- ✔ Check your account balance
- ✔ Review your insurance cover
- ✔ View your nominated beneficiaries and make a non-binding nomination
- ✔ Review your investment options and investment returns
- ✔ Keep track of pre-tax contributions against the concessional contribution caps
- ✔ Review benefit statements
- ✔ View latest contributions and transactions



Login to SuperOnline at telstrasuper.com.au



Retirement income projector



The information you provide in the calculator will be used by TelstraSuper Pty Ltd to provide you with an illustrative income projection. However, it may not take into account all of your relevant personal needs and circumstances. We recommend that, prior to acting on any information contained in this projector, you consider the product disclosure statement, target market determination and guides for any product you are considering and seek professional advice from a Financial adviser.

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SUPER *sorter*

Simple phone advice and info designed to help you maximise your super.

No additional cost to members

Included in membership



STEP *it up*

Want to take that next step with your super or finances? We'll find you a simple solution.

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\$500 - \$900 per topic per person
(+GST if applicable)



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Ongoing expert advice on super and wealth. We'll nudge and encourage you, keeping you on track as life changes.

Annual fee for service

\$1600[^] pa or \$2100 [^]pa
depending on advice
(+GST if applicable)

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Advice fees are current as at 1 July 2023.

[^]The ongoing advice service provides our clients with a review of the advice previously provided by us within the last 12 months, however if additional advice is required outside of this scope, due to changes in client's circumstances, additional costs may apply. Further information about costs are included in the client agreement

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HOW TELSTRASUPER CAN ASSIST YOU

Share the benefits



We're open to everyone



As a leading profit-to-member fund, TelstraSuper is committed to helping our members **build a financial outcome in retirement they can look forward to.**

We're now open to everyone, so your friends and family can join.



THANKS FOR YOUR TIME

We're happy to answer your questions



1300 033 166

8:30am - 5:30pm (Melbourne time) Monday to Friday



talkingsense@telstrasuper.com.au



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