



Annual Financial Report 30 June 2018

Telstra Superannuation Scheme
RSE: R1004441

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Statement of Financial Position

As at 30 June 2018

	<i>Note</i>	2018	2017
		\$000	\$000
Assets			
Cash and cash equivalents	17	1,562,005	1,643,708
Australian fixed interest securities	9	3,266,208	3,414,618
International fixed interest securities	9	1,347,835	1,098,549
Australian equities	9	5,204,493	4,800,516
International equities	9	5,056,695	4,484,529
Hedge funds	9	1,268,916	958,976
Private equities	9	491,516	507,426
Investment properties	9	2,365,603	2,136,043
Infrastructure	9	727,652	700,869
Derivative assets	9	57,539	115,091
Investment income receivable		60,206	68,552
Unsettled investment sales		41,421	49,246
Accounts receivable	10	7,849	6,999
Property, plant and equipment	11	6,576	5,461
Total assets		21,464,514	19,990,583
Liabilities			
Benefits payable		(78)	(32)
Accounts payable	12	(31,607)	(38,503)
Unsettled investment purchases and payables		(171,868)	(132,201)
Derivative liabilities	9	(132,872)	(47,537)
Current income tax liabilities	14	(43,636)	(100,612)
Deferred income tax liabilities	14	(261,357)	(232,804)
Total liabilities excluding member benefits		(641,418)	(551,689)
Net assets available for member benefits		20,823,096	19,438,894
Member benefits			
Defined contribution member liabilities	3	(18,176,285)	(16,715,738)
Defined benefit member liabilities	4	(2,120,892)	(2,376,245)
Total member liabilities		(20,297,177)	(19,091,983)
Total net assets		525,919	346,911
Equity			
Operational risk financial reserve	8	51,945	48,597
Insurance reserve	8	5,000	5,000
Administration reserve	8	52,467	45,625
Licensing reserve	8	-	-
Unallocated surplus		416,507	247,689
Total equity		525,919	346,911

The above statement of financial position should be read with the accompanying notes.

Statement of Comprehensive Income

For the year ended 30 June 2018

	<i>Note</i>	2018	2017
		\$000	\$000
Superannuation activities			
Interest		129,770	118,428
Dividends and distributions		433,631	401,789
Property trust income		109,821	152,053
Net foreign exchange gains/(losses)		152,309	(36,564)
Changes in assets measured at fair value	13	847,846	1,366,126
Other investment income		3,145	4,869
Other operating income		3,337	2,787
Total superannuation activities income		1,679,859	2,009,488
Investment expenses		(89,358)	(87,720)
Administration expenses	15	(55,658)	(48,969)
Total expenses		(145,016)	(136,689)
Net result from superannuation activities		1,534,843	1,872,799
Profit from operating activities			
		1,534,843	1,872,799
Net benefits allocated to defined contribution member accounts		(1,325,709)	(1,578,298)
Net change in defined benefit member liabilities		24,270	(75,646)
Profit before income tax		233,404	218,855
Income tax expense	14	(63,571)	(109,472)
Profit after income tax		169,833	109,383

The above statement of comprehensive income should be read with the accompanying notes.

Statement of Changes in Member Benefits

For the year ended 30 June 2018

	Defined Contribution Members	Defined Benefit Members	Total	Defined Contribution Members	Defined Benefit Members	Total
	2018	2018	2018	2017	2017	2017
	\$000	\$000	\$000	\$000	\$000	\$000
Opening balance as at 1 July	16,715,738	2,376,245	19,091,983	14,871,300	2,470,900	17,342,200
Employer contributions	499,216	88,126	587,342	512,615	100,028	612,643
Member contributions	203,555	6,721	210,276	480,954	9,483	490,437
Government contributions	2,138	-	2,138	2,187	-	2,187
Transfers from other superannuation funds	567,140	2,352	569,492	548,714	1,820	550,534
Transfers to other superannuation funds	(477,241)	(308,161)	(785,402)	(433,998)	(258,984)	(692,982)
Income tax on contributions	(68,141)	(13,219)	(81,360)	(69,355)	(15,004)	(84,359)
Benefits to members/beneficiaries	(576,141)	(3,681)	(579,822)	(768,563)	(4,462)	(773,025)
Insurance premiums charged to members' accounts	(36,430)	(2,898)	(39,328)	(33,084)	(2,933)	(36,017)
Insurance benefits credited to members' accounts	28,959	636	29,595	36,145	1,098	37,243
Reserves transferred to/(from) members:						
Administration reserve	(6,127)	(715)	(6,842)	(7,788)	(1,107)	(8,895)
Operational risk financial reserve	(2,089)	(244)	(2,333)	(1,687)	(240)	(1,927)
Net benefits allocated to members' accounts:						
Net investment income	1,367,457	-	1,367,457	1,619,299	-	1,619,299
Administration fees	(41,749)	-	(41,749)	(41,001)	-	(41,001)
Net change in DB member benefits	-	(24,270)	(24,270)	-	75,646	75,646
Closing balance as at 30 June	18,176,285	2,120,892	20,297,177	16,715,738	2,376,245	19,091,983

The above statement in changes in member benefits should be read with the accompanying notes.

Statement of Changes in Reserves
For the year ended 30 June 2018

	Unallocated surplus	Operational risk financial reserve	Insurance reserve	Administration reserve	Licensing reserve	Total equity
	\$000	\$000	\$000	\$000	\$000	\$000
Operating balance as at 1 July 2017	247,689	48,597	5,000	45,625	-	346,911
Transfer from DC member accounts	-	2,089	-	6,127	-	8,216
Transfer from DB member accounts	-	244	-	715	-	959
Profit	168,818	1,015	-	-	-	169,833
Closing balance as at 30 June 2018	416,507	51,945	5,000	52,467	-	525,919
	Unallocated surplus	Operational risk financial reserve	Insurance reserve	Administration reserve	Licensing reserve	Total equity
	\$000	\$000	\$000	\$000	\$000	\$000
Operating balance as at 1 July 2016	139,293	45,683	5,000	36,480	250	226,706
Transfer from DC member accounts	-	1,687	-	7,788	-	9,475
Transfer from DB member accounts	-	240	-	1,107	-	1,347
Transfer between reserves	-	-	-	250	(250)	-
Profit	108,396	987	-	-	-	109,383
Closing balance as at 30 June 2017	247,689	48,597	5,000	45,625	-	346,911

The above statement of changes in reserves should be read with the accompanying notes.

Statement of Cash Flows

For the year ended 30 June 2018

	<i>Note</i>	2018	2017
		\$000	\$000
Cash flows from operating activities			
Interest		148,788	119,561
Dividends and distributions		426,598	403,232
Property trust income		109,821	152,053
Other incomes		2,767	8,969
Investment expenses		(91,819)	(81,193)
Administration expenses		(59,669)	(51,863)
Group life insurance premiums		(39,328)	(36,017)
Insurance benefits credited to members' accounts		29,595	37,243
Income tax paid by operating activities		(91,994)	(8,613)
Net cash inflows from operating activities	17	434,759	543,372
Cash flows from investing activities			
Proceeds from sales of investment assets		19,077,284	21,582,743
Purchases of investment assets		(19,514,141)	(22,073,945)
Purchase of property, plant and equipment		(2,543)	(4,341)
Net cash outflows from investing activities		(439,400)	(495,543)
Cash flows from financing activities			
Employer contributions received		587,568	611,313
Member contributions received		210,278	490,417
Government co-contributions received		2,138	2,187
Transfers from other superannuation funds received		569,492	550,534
Transfers paid to other superannuation funds		(785,402)	(692,982)
Benefits paid to members and beneficiaries		(579,776)	(773,043)
Income tax paid by financing activities		(81,360)	(84,359)
Net cash (outflows)/inflows from financing activities		(77,062)	104,067
Net increase/(decrease) in cash		(81,703)	151,896
Cash at the beginning of the financial year		1,643,708	1,491,812
Cash at the end of the financial year	17	1,562,005	1,643,708

The above statement of cash flows should be read with the accompanying notes.

Notes to the Financial Statements

For the year ended 30 June 2018

1. Operation of the Scheme

The Telstra Superannuation Scheme (Scheme) was established by a Trust Deed dated 1 July 1990 to provide benefits for the employees of Telstra Corporation Limited (Telstra) and its related companies. The Deed has been amended from time to time. The Scheme is a hybrid fund with both defined benefit and defined contribution divisions. The defined benefit divisions are closed to new members. The Scheme is domiciled in Australia and the Scheme's registered office is 215 Spring Street, Melbourne, VIC 3000.

Benefits of members in the defined benefit divisions are calculated by way of formulae as defined in the Trust Deed. Benefits of members in the defined contribution divisions are equal to the member account balance which is credited or debited each year with contributions, net investment income, insurance, expenses and income taxes.

The Trustee of the Scheme is Telstra Super Pty Ltd and it is the holder of a Registrable Superannuation Entity Licence (Licence No. L0001311). The Scheme is a Regulated Fund in accordance with the SIS Act, and is a Registrable Superannuation Entity (registration No. R1004441).

2. Summary of significant accounting policies

(a) Basis of preparation

The financial statements are a general purpose financial report which has been prepared in accordance with Australian Accounting Standards, and other authoritative pronouncements of the Australian Accounting Standards Board, the Superannuation Industry (Supervision) Act 1993 and regulations and the provisions of the Trust Deed.

The financial statements are presented in Australian Dollars and all values are rounded to the nearest \$'000 except where otherwise indicated.

The financial statements were approved by the Board of Directors of the trustee, Telstra Super Pty Ltd on 8 August 2018.

Notes to the Financial Statements

For the year ended 30 June 2018

2. Summary of significant accounting policies (continued)

(b) New accounting standards and interpretations

Accounting Standards and Interpretations issued but not yet effective

Certain Australian Accounting Standards and Interpretations have been issued or amended but are not yet effective and have not been adopted by the Scheme for the annual reporting period ended 30 June 2018. The impact of these standards and interpretations has been assessed and to the extent applicable to the Scheme are outlined in the table below. Standards and Interpretations that are not expected to have a material impact on the Scheme have not been included.

Accounting standard	Nature	Application date of standard	Application date for the Scheme
AASB 9 <i>Financial Instruments</i> , and relevant amending standards	<p>AASB 9 replaces AASB 139 <i>Financial Instruments: Recognition and Measurement</i>. This standard addresses the classification, measurement and derecognition of financial assets and liabilities and introduces new rules for hedge accounting. Compared to AASB 139, AASB 9 improves and simplifies the approach for classification and measurement of financial assets.</p> <p>Management has assessed the impact and concluded that there would be no material change in the financial statements by adoption of AASB 9.</p>	1 January 2018	1 July 2018
AASB 16 <i>Leases</i>	<p>AASB 16 requires lessees to account for all leases under a single on-balance sheet model in similar way to finance leases under AASB 117 <i>Leases</i>. The standard includes two recognition exemptions for lessees – leases of 'low value' assets and short-term leases. At the commencement date of a lease, a lessee will recognise a liability to make lease payments and an asset representing the right to use the underlying asset during the lease term.</p> <p>AASB 16 contains disclosure requirements for lessees. Lessees will need to apply judgement in deciding upon the information to disclose to meet the objective of providing a basis for users of financial statements to assess the effect that leases have on the financial position, financial performance and cash flows of the lessee.</p> <p>The adoption of AASB 16 will impact how the Scheme accounts and discloses its leases of offices, motor vehicles and computer equipment. The aggregated value of these leased assets is expected to be immaterial on the Scheme's statement of financial position. Management will assess the impact in detail before 1 July 2019.</p>	1 January 2019	1 July 2019

Notes to the Financial Statements For the year ended 30 June 2018

2. Summary of significant accounting policies (continued)

Other significant accounting policies

(c) Consolidation

The Scheme is an investment entity and, as such, does not consolidate the entities it controls. Instead, interests in subsidiaries are classified at fair value through profit or loss and measured at fair value. Refer to Note 21 for further details.

(d) Financial assets and liabilities

i. Classification

The Scheme classifies its financial assets and financial liabilities into the categories below in accordance with AASB 139 *Financial Instruments: Recognition and Measurement*.

Financial instruments designated at fair value through profit or loss upon initial recognition:

These financial assets are designated on the basis that they are part of a group of financial assets which are managed and have their performance evaluated on a fair value basis in accordance with the Scheme's risk management and investment strategies.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. The Scheme includes this category in short term receivables.

Other financial liabilities

This category includes all financial liabilities, other than those classified at fair value through profit or loss. Other financial liabilities are measured at their nominal amounts. Amounts are generally settled within 30 days of being recognised as other financial liabilities. Given the short-term nature of other financial liabilities, the nominal amount approximates fair value.

All investments are measured at fair value in accordance with AASB 13.

ii. Recognition

The Scheme recognises a financial asset or a financial liability when, and only when, it becomes a party to the contractual provisions of the instrument.

Purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the marketplace are recognised on the trade date, i.e., the date that the Scheme commits to purchase or sell the asset.

iii. Derecognition

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised where:

- (i) The rights to receive cash flows from the asset have expired; or
- (ii) The Scheme has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and
- (iii) Either (a) the Scheme has transferred substantially all the risks and rewards of the asset, or (b) the Scheme has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

The Scheme derecognises a financial liability when the obligation under the liability is discharged, cancelled or expires.

Notes to the Financial Statements For the year ended 30 June 2018

2. Summary of significant accounting policies (continued)

(d) Financial assets and liabilities (continued)

iv. Initial measurement

Financial assets and financial liabilities at fair value through profit or loss are recorded in the statement of financial position at fair value. All transaction costs for such instruments are recognised directly in income statement.

Loans and receivables and other financial liabilities other than those classified at fair value through profit or loss are measured initially at their fair value plus any directly attributable incremental costs of acquisition or issue.

v. Subsequent measurement

After initial measurement, the Scheme measures investments and derivatives at fair value through profit or loss. Subsequent changes in the fair value of those investments are recorded as 'changes in assets measured at fair value' through the income statement. Interest earned is recorded in 'interest revenue' according to the terms of the contract. Dividend revenue is recorded in 'dividend revenue'.

(e) Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to by the Scheme.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

The Scheme uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy. Refer to Note 9 for further details.

(f) Cash and cash equivalents

Cash and short-term deposits in the statement of financial position comprise cash at bank and in hand and short-term deposits with an original maturity of three months or less, which are subject to an insignificant risk of changes in value.

For the purposes of the statement of cash flows, cash and cash equivalents consist of cash and short term deposits as defined above.

(g) Receivables

Receivables are carried at nominal amounts due which approximate fair value. Receivables are normally settled within 30 days. An allowance for uncollectible amounts is only made where there is objective evidence that the debt will not be collected. Objective evidence may include indications that the debtor or a group of debtors is experiencing significant financial difficulty, the probability that they will enter bankruptcy or other financial reorganisation and observable data indicating that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

Notes to the Financial Statements For the year ended 30 June 2018

2. Summary of significant accounting policies (continued)

(h) Property, plant and equipment

Property, plant and equipment are stated at historical cost less accumulated depreciation and any accumulated impairment losses.

(i) Benefits payable

Benefits payable are valued at fair value which comprises the entitlements of members who have claimed a benefit prior to the end of the financial year and the entitlement had not been paid at reporting date. Benefit entitlements rolled over within the Scheme are not included as benefits payable. Benefits payable are generally settled within 30 days.

(j) Other payables

Other payables are carried at amortised costs which approximate fair value. They represent liabilities for goods and services provided to the Scheme prior to the end of the financial year that are unpaid when the Scheme becomes obliged to make future payments in respect of the purchase of these goods or services. Payables are normally settled on 30 day terms.

(k) Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Scheme and the revenue can be reliably measured, regardless of when the payment is received. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duty. The specific recognition criteria described below must also be met before revenue is recognised:

i. Changes in fair values

Changes in the fair value of investments and derivatives are calculated as the difference between the fair value at sale, or at balance date, and the fair value at the previous valuation point. All changes are recognised in the income statement.

ii. Interest

Interest revenue on cash and other financial assets carried at fair value is recorded according to the terms of the contract and is recognised in the income statement.

iii. Dividends, distributions and property trust income

Dividend, distribution and property trust income is recognised when the Scheme's right to receive payment is established. Revenue is presented gross of any non-recoverable withholding taxes, which are disclosed separately as tax expense in the income statement.

iv. Contributions and transfers in

Contributions and transfers in are recognised in the period in which the control and the benefit of the revenue have been attained and are recorded gross of any tax. Contributions consist of employer contributions, member contributions, and Government Co-Contributions.

v. Group life insurance proceeds

Insurance claim amounts are recognised where the insurer has agreed to pay the claim lodged and has transferred the claim amount to the Scheme.

Notes to the Financial Statements For the year ended 30 June 2018

2. Summary of significant accounting policies (continued)

(l) Income tax

The Scheme is a complying superannuation fund for the purposes of the provisions of the Income Tax Assessment Act 1997. Accordingly, the concessional tax rate of 15% has been applied to the Scheme's taxable income.

Income tax expense for the year comprises current and deferred tax and is recognised in the income statement.

Current income tax liability is the expected tax payable on the taxable income for the year less any instalment payments that have been paid as at balance date.

Deferred tax assets and liabilities are provided for using the balance sheet liability method, providing for temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. The Scheme is currently in a net deferred tax liability position.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on the tax rates that have been enacted or substantively enacted at balance date.

Deferred tax assets and liabilities are offset only if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred tax assets and liabilities relate to the same taxation authority.

(m) Goods and services tax (GST)

Where applicable, GST incurred by the Scheme that is not recoverable from the Australian Taxation Office (ATO), has been recognised as part of the expense to which it applies. Receivables and payables are stated with any applicable GST included in the value. The amount of any GST recoverable from, or payable to, the ATO is included as a receivable or payable in the income statement.

Cash flows are included in the statement of cash flows on a gross basis. The GST component of cash flows arising from investing activities, which is recoverable from, or payable to the ATO are classified as operating cash flows.

(n) Administration expenses

The Scheme is a self-administered fund and all administration expenses are paid directly by the Scheme. Administration expenses are recognised in the period in which the expenditure is incurred.

(o) Foreign currency

The functional and presentation currency of the Scheme is Australian Dollars, which is the currency of the primary economic environment in which it operates. The Scheme's performance is evaluated and its liquidity managed in Australian Dollars. Therefore, the Australian Dollar is considered as the currency that most faithfully represents the economic effects of the underlying transactions, events and conditions.

Transactions in foreign currencies are initially recorded at the functional currency spot rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency spot rates of exchange at the reporting date.

Exchange differences arising on the settlement of monetary items or on translating monetary items at rates different from those at which they were translated on initial recognition during the period or in a previous financial report, are recognised in the income statement in the period in which they arise.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate as at the date of the initial transaction. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

Notes to the Financial Statements

For the year ended 30 June 2018

2. Summary of significant accounting policies (continued)

(p) Member liabilities

Member liabilities are measured at the amount of accrued benefits.

Defined benefit member liabilities are measured as the amount of a portfolio of investments that would be needed as at the reporting date to yield future net cash inflows that would be sufficient to meet accrued benefits as at that date when they are expected to fall due.

Defined contribution member liabilities are measured as the amount of member account balances as at the reporting date.

(q) Leased assets

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement at the inception of the lease. The arrangement is, or contains, a lease if fulfilment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset or assets, even if that right is not explicitly specified in an arrangement.

A lease is classified at the inception date as a finance lease or an operating lease. A lease that transfers substantially all the risks and rewards incidental to ownership to the Scheme is classified as a finance lease. An operating lease is a lease other than a finance lease.

Operating lease payments are recognised as an operating expense in the income statement on a straight-line basis over the lease term.

The Scheme does not have finance leases.

(r) Employee entitlements

i. Salaries, annual leave and sick leave

Liabilities for salaries (including non-monetary benefits) and annual leave are recognised in the provisions for employee entitlements and are represented by the amount that the Scheme has a present obligation to pay at balance date. The provisions have been calculated based on remuneration rates that the Scheme expects to pay when the employee entitlement is settled. Related on-costs are included. No liability for sick leave has been recognised as it is non-vesting and no additional cost is incurred by staff absence. Sick leave is recognised when the leave is taken and is measured at the rates paid or payable.

ii. Long service leave

The liability for long service leave is recognised in the provision for employee entitlements and is measured as the present value of the estimated future cash outflows to be made by the Scheme at balance date. Liabilities for employee entitlements that are not expected to be settled within twelve months are discounted using the rates attached to corporate bond securities at balance date, which most closely match the terms of maturity of the related liabilities.

In determining the liability for employee entitlements, consideration has been given to future increases in salary rates, the Scheme's experience with staff departures, and the probability that employees as a group will achieve an unconditional qualifying period of service. Related on-costs have also been included in the liability.

iii. Superannuation scheme

The employees of the Scheme are eligible to be members of the Scheme, and contributions are made on their behalf. The majority of staff are defined contribution members, and contributions for these staff are charged as expenses when the contributions are paid or become payable. Contributions for staff, who are defined benefit members, are also charged as expenses when due and payable. The Trustee has no obligation or entitlement to any deficit/surplus and therefore AASB 119 has not been applied. Refer to Note 22 for details of the defined benefit surplus/(deficit).

Notes to the Financial Statements For the year ended 30 June 2018

2. Summary of significant accounting policies (continued)

(r) Employee entitlements (continued)

iv. Funding arrangements

Funding requirements for the defined contribution divisions of the Scheme are determined by Government legislation and the Trust Deed, whilst funding requirements for the defined benefit divisions of the Scheme are impacted by various financial and demographic factors including investment earnings, salary inflation, and benefit claims experience.

The funding policy adopted in respect of the Defined Benefit divisions is directed at ensuring that benefits accruing to members and beneficiaries are fully funded as the benefits fall due. An actuarial investigation is carried out every three years. As at 30 June 2015, the Actuary for the Scheme, Mr. M. Burgess FIAA completed an actuarial investigation of the Defined Benefit divisions of the Scheme and reported that the Scheme was in a satisfactory funding position. Under the SIS legislation, a fund is in a "Satisfactory Financial Position" when the market value of assets (excluding any amount held to meet the ORFR) exceeds the vested benefits.

The next triennial actuarial investigation as at 30 June 2018 will be carried out in 2019 financial year.

As per the recommendations contained in the Actuary's report as at 30 June 2015, Telstra and certain associated employer sponsors have continued to make employer contributions to the Scheme in respect of defined benefit and defined contribution divisions at required rates.

The Trustee and Telstra monitor and report each month on the Vested Benefit Index (VBI) - the ratio of fund assets to members' vested benefits of the Scheme's defined benefit divisions. The Actuary provides an opinion on a quarterly basis as to the reasonableness of the then current employer contribution rate.

The VBI for the defined benefits divisions at 30 June 2018 calculated as a monthly outcome averaged over a calendar quarter was 111% (2017: 110%).

(s) Significant accounting judgements, estimates and assumptions

The preparation of the Scheme's financial statements requires management to make judgments, estimates and assumptions that affect the amounts recognised in the financial statements. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amount of the asset or liability affected in the future.

The significant accounting policies have been consistently applied in the current financial year and the comparative period, unless otherwise stated. Where necessary, comparative information has been represented to be consistent with current period disclosures.

i. Fair value of investments

When the fair values of the investments recorded in the statement of financial position cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques. The inputs in these models are taken from observable markets where possible, but where this is not feasible, a degree of judgement is required to establish fair values. Judgements include considerations of inputs such as liquidity risk, credit risk and volatility.

Changes in assumptions about these factors could affect the reported fair value of these investments.

Notes to the Financial Statements For the year ended 30 June 2018

2. Summary of significant accounting policies (continued)

(s) Significant accounting judgements, estimates and assumptions (continued)

ii. Assessment as investment entity

Entities that meet the definition of an investment entity within AASB 10 are required to measure their subsidiaries at fair value through profit or loss rather than consolidate them. The criteria which define an investment entity are, as follows:

- An entity that obtains funds from one or more investors for the purpose of providing those investors with investment services
- An entity that commits to its investors that its business purpose is to invest funds solely for returns from capital appreciation, investment income or both, and
- An entity that measures and evaluates the performance of substantially all of its investments on a fair value basis.

The Scheme's product disclosure statement details its objective of providing services to members which includes investing in equities, fixed income securities and private equity for the purpose of returns in the form of investment income and capital appreciation.

The Scheme reports to its members via an annual report, and to its management, via internal management reports, on a fair value basis. All investments are reported at fair value to the extent allowed by AASB 1056 in the Scheme's annual report. The Scheme has a clearly documented exit strategy for all of its investments.

The Trustee has also concluded that the Scheme meets the additional characteristics of an investment entity, in that it has more than one investment; the investments are predominantly in the form of equities and similar securities; it has more than one investor and its investors are not related parties.

The Trustee has therefore concluded that the Scheme meets the definition of an investment entity. These conclusions will be reassessed on an annual basis, if any of these criteria or characteristics changes.

iii. Valuation of defined benefits member liabilities

The amount of defined benefits member liabilities has been determined using actuarial valuation techniques and assumptions. An actuarial valuation involves making various assumptions about the future. Actual developments in the future may differ from these assumptions. The assumptions are discount rate, inflationary salary increases, promotional salary increases, rates of demographic movements and rate of retrenchment. Due to the complexities involved in the valuation and its long term nature, defined benefit member liabilities are highly sensitive to changes in these assumptions. Assumptions are reviewed at each reporting date.

3. Defined contribution member liabilities

Defined contribution member account balances are determined by both the unit prices and the number of units as at the reporting date. The unit prices are determined based on the underlying investment asset values.

Defined contribution members bear the investment risk relating to the underlying assets. Daily unit prices are used to measure the member liabilities.

At 30 June 2018 the net assets attributable to defined contribution members but not allocated to those members is \$5,300,287 (2017: \$12,758,682). This amount has been disclosed as unallocated fund as a part of accounts payable in Note 12.

Refer to Note 23 for the Scheme's management of investment risk.

Notes to the Financial Statements

For the year ended 30 June 2018

4. Defined benefit member liabilities

The Scheme engages the qualified actuary on an annual basis to measure the defined benefits member liabilities.

The actuarial valuation of member liabilities reflects the actuarial assessment of the benefits accrued up to the reporting date and payable to members on retirement, resignation, death and disability. This annual assessment may result in an employer being required to make additional contributions to the divisions. The defined benefit divisions are quarantined from the other assets of the Scheme.

The key assumptions used to determine the values of accrued benefits were:

- The discount rate (net of investment taxes and fees): 3.3% p.a. (2017: 4.3% p.a.)
- The inflationary salary increases: 3.0% p.a. (2017: 3.5% p.a.).

The defined benefit members' liabilities have changed in the current financial year as a result of salary increases and additional service accrual.

The Scheme's Actuary reports to management each quarter on the status of the defined benefit divisions. Where divisions are in or are likely to enter an unsatisfactory financial position, the report sets out any remedial action and agreed rectification programs in respect of each employer.

The Trustee has a number of steps in place to manage the risks associated with defined benefit divisions. As stated in Note 2(s), the Trustee has appointed an external consulting actuary to advise on the risks, including establishing suitable funding objectives. These funding objectives and the defined benefit divisions' circumstances are taken into account by the Actuary when recommending the required employer contribution levels.

The Trustee also uses sensitivity analysis to monitor the potential impact of changes to key variables about which assumptions need to be made. The Trustee has identified two assumptions, the discount rate and the inflationary salary increases, for which changes are reasonably possible that would have a material impact on the amount of the defined benefit member liabilities.

- The assumed discount rate has been determined by reference to the Scheme's asset consultant advice.
- The inflationary salary increases is the best estimate, which is developed during the ongoing discussions following the recent actuarial investigations.

The other variables about which assumptions have been made in measuring defined benefit member liabilities for which reasonably possible changes would not be expected to have a material effect. These variables are promotional salary increases, rates of demographic movements and rate of retrenchment.

The following are sensitivity calculations on a univariate basis for the discount rate and rate of inflationary salary increase assumptions for the defined benefit divisions.

Assumption	Assumed at reporting date	Reasonable possible change	Amount of (increase)/decrease in member benefit liabilities \$'000
Discount rate	3.3% (2017: 4.3%)	+1.0%/-1.0% (2017: +1.0%/-1.0%)	(139,400)/159,700 [2017: (181,800)/211,100]
Inflationary salary increases	3.0% (2017: 3.5%)	+0.5%/-0.5% (2017: +0.5%/-0.5%)	68,800/(65,000) [2017: 93,600/(87,800)]

At year end the accrued benefits of the defined benefit members is \$2,120.8 million (2017:\$ 2,376.3 million).

Notes to the Financial Statements For the year ended 30 June 2018

5. Funding arrangements

The employers have contributed to the Scheme during the financial year at a rate of at least 9.5% (2017:9.5%) of the gross salaries of those employees who were defined contribution members of the Scheme.

The employers for the defined benefit members have contributed to the Scheme during the financial year at the rate of 15% (2017: 15%). The contribution rate is determined by the Actuary.

Employees are also able to make voluntary contributions.

6. Unallocated surplus

The defined benefits continue to remain in surplus as at the reporting date. The employer-sponsors intend to keep the defined benefit divisions in surplus for the foreseeable future.

The defined benefit divisions are contributing at the rate recommended by the Actuary.

7. Guaranteed benefits

No guarantees have been made in respect of any part of the liability for accrued benefits.

8. Reserves

The reserves provide the Trustee with access to funds to protect members' interests and mitigate the impact of an adverse event regarding the operational and insurance activities of the Scheme.

The administration reserve receives amounts from operational surpluses over the corporate business plan cycle. This reserve, subject to approval from the Board, may be used for purposes, including but not limited to meeting large or unexpected expenses, loss of members' funds through fraud or error, and meeting uninsured losses arising from a period of unusually high claims experience.

The operational risk financial reserve was established on 1 July 2013 in accordance with the Superannuation Prudential Standards SPS 114 Operational Risk Financial Requirements. This reserve may be used in certain circumstances to address operational risk events or claims against the Scheme arising from operational risk. This reserve is funded from transfers from the administration reserve.

The Trustee has assessed an operational risk reserve of approximately 0.25% of funds under management as appropriate for the plan in respect of both defined contribution and defined benefit member interests. This requirement has been met since 30 June 2016 and maintained as at the reporting date.

The Trustee has also allocated the amount of \$5,000,000 for the purpose of maintaining a self-insurance reserve for its defined benefits members.

Transfers in and out of all reserves are made only at the authorisation of the Trustee and in accordance with the Scheme's Reserves Policy.

Notes to the Financial Statements

For the year ended 30 June 2018

9. Fair value of financial instruments

(a) Classification of financial instruments under the fair value hierarchy

AASB 13 requires disclosures relating to fair value measurements using a three-level fair value hierarchy. The level within which the fair value measurement is categorised in its entirety is determined on the basis of the lowest level input that is significant to the fair value measurement. Assessing the significance of a particular input requires judgement, considering factors specific to the asset or liability. The following table shows financial instruments recognised at fair value, categorised between those whose fair value is based on:

- Level 1 — Quoted market prices in active markets for identical assets or liabilities
- Level 2 — Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 — Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

The level in which instruments are classified in the hierarchy is based on the lowest level input that is significant to the fair value measurement in its entirety. Assessment of the significance of an input requires judgement after considering factors specific to the instrument.

	30 June 2018			
	Level 1	Level 2	Level 3	Total
	\$000	\$000	\$000	\$000
Australian fixed interest				
Listed equities	28,908	-	-	28,908
Trusts & special purpose vehicles	-	16,640	10,579	27,219
Bonds, discount & asset backed securities	818,971	2,391,110	-	3,210,081
	847,879	2,407,750	10,579	3,266,208
International fixed interest				
Listed equities	51,688	-	-	51,688
Trusts & special purpose vehicles	-	-	120,722	120,722
Bonds, discount & asset backed securities	76,885	1,098,540	-	1,175,425
	128,573	1,098,540	120,722	1,347,835
Australian equities				
Listed equities	4,246,452	1,435	181	4,248,068
Trusts & special purpose vehicles	261,133	691,319	3,654	956,106
Unlisted equities	-	-	319	319
	4,507,585	692,754	4,154	5,204,493
International equities				
Listed equities	4,948,019	-	6	4,948,025
Trusts & special purpose vehicles	24,344	68,263	362	92,969
Bonds, discount & asset backed securities	15,701	-	-	15,701
	4,988,064	68,263	368	5,056,695
Hedge funds				
Listed equities	547	-	569	1,116
Trusts & special purpose vehicles	-	161,791	787,571	949,362
Bonds, discount & asset backed securities	-	308,561	9,877	318,438
	547	470,352	798,017	1,268,916
Private equities				
Listed equities	38,260	-	-	38,260
Trusts & special purpose vehicles	-	-	448,126	448,126
Unlisted equities	-	-	5,130	5,130
	38,260	-	453,256	491,516
Investment properties				
Listed equities	77,623	-	-	77,623
Trusts & special purpose vehicles	371,294	-	1,916,686	2,287,980
	448,917	-	1,916,686	2,365,603

Notes to the Financial Statements

For the year ended 30 June 2018

9. Fair value of financial instruments (continued)

(a) Classification of financial instruments under the fair value hierarchy (continued)

	30 June 2018			Total \$000
	Level 1 \$000	Level 2 \$000	Level 3 \$000	
Infrastructure				
Listed equities	232,957	-	-	232,957
Trusts & special purpose vehicles	36,853	-	457,842	494,695
	269,810	-	457,842	727,652
Derivative assets				
Futures	7,060	-	-	7,060
Options	-	23,753	-	23,753
Swaps	-	6,027	-	6,027
Foreign exchange contracts	-	20,699	-	20,699
	7,060	50,479	-	57,539
Derivative liabilities				
Futures	(8,632)	-	-	(8,632)
Options	-	(12,767)	-	(12,767)
Swaps	-	(9,917)	-	(9,917)
Foreign exchange contracts	-	(101,556)	-	(101,556)
	(8,632)	(124,240)	-	(132,872)
Total investments	11,228,063	4,663,898	3,761,624	19,653,585
	30 June 2017			Total \$000
	Level 1 \$000	Level 2 \$000	Level 3 \$000	
Australian fixed interest				
Listed equities	53,325	-	-	53,325
Trusts & special purpose vehicles	-	26,782	8,878	35,660
Bonds, discount & asset backed securities	621,822	2,703,811	-	3,325,633
	675,147	2,730,593	8,878	3,414,618
International fixed interest				
Listed equities	61,419	-	-	61,419
Trusts & special purpose vehicles	-	-	42,055	42,055
Bonds, discount & asset backed securities	48,955	946,120	-	995,075
	110,374	946,120	42,055	1,098,549
Australian equities				
Listed equities	3,885,201	-	825	3,886,026
Trusts & special purpose vehicles	287,099	623,926	3,147	914,172
Unlisted equities	-	-	318	318
	4,172,300	623,926	4,290	4,800,516
International equities				
Listed equities	4,379,669	-	5	4,379,674
Trusts & special purpose vehicles	23,460	71,167	354	94,981
Bonds, discount & asset backed securities	9,874	-	-	9,874
	4,413,003	71,167	359	4,484,529
Hedge funds				
Listed equities	2,176	-	-	2,176
Trusts & special purpose vehicles	-	217,926	619,008	836,934
Bonds, discount & asset backed securities	-	117,613	2,253	119,866
	2,176	335,539	621,261	958,976

Notes to the Financial Statements

For the year ended 30 June 2018

9. Fair value of financial instruments (continued)

(a) Classification of financial instruments under the fair value hierarchy (continued)

	30 June 2017			Total \$000
	Level 1 \$000	Level 2 \$000	Level 3 \$000	
Private equities				
Listed equities	32,562	-	-	32,562
Trusts & special purpose vehicles	-	-	470,092	470,092
Unlisted equities	-	-	4,772	4,772
	<u>32,562</u>	<u>-</u>	<u>474,864</u>	<u>507,426</u>
Investment properties				
Listed equities	34,104	-	-	34,104
Trusts & special purpose vehicles	317,414	-	1,784,525	2,101,939
	<u>351,518</u>	<u>-</u>	<u>1,784,525</u>	<u>2,136,043</u>
Infrastructure				
Listed equities	233,476	-	-	233,476
Trusts & special purpose vehicles	31,549	-	435,844	467,393
	<u>265,025</u>	<u>-</u>	<u>435,844</u>	<u>700,869</u>
Derivative assets				
Futures	2,816	-	-	2,816
Options	-	13,290	-	13,290
Swaps	-	905	-	905
Foreign exchange contracts	-	98,080	-	98,080
	<u>2,816</u>	<u>112,275</u>	<u>-</u>	<u>115,091</u>
Derivative liabilities				
Futures	(3,277)	-	-	(3,277)
Options	-	(10,216)	-	(10,216)
Swaps	-	(2,294)	-	(2,294)
Foreign exchange contracts	-	(31,750)	-	(31,750)
	<u>(3,277)</u>	<u>(44,260)</u>	<u>-</u>	<u>(47,537)</u>
Total investments	<u>10,021,644</u>	<u>4,775,360</u>	<u>3,372,076</u>	<u>18,169,080</u>

Valuation technique

Listed equities

When fair values of publicly traded equity securities are based on quoted market prices, or binding dealer price quotations, in an active market for identical assets without any adjustments, the instruments are classified within Level 1 in the fair value hierarchy.

When publicly traded equity securities are suspended, they are valued by using the last traded price, zero or third party valuation price. Such instruments are classified within either Level 2 or Level 3 in the fair value hierarchy depending on the pricing source and the timing since the price last updated.

Unlisted equities

The Scheme holds the majority of unlisted equities through trusts and the underlining assets are valued by their investment managers.

The valuation of unlisted equity investments requires significant management judgement due to the absence of quoted market prices, inherent lack of liquidity and the long-term nature of such assets. As such, private equity investments are often valued initially based upon cost. Each quarter, valuations are reviewed utilising available market data to determine if the carrying value of these investments should be adjusted. Such market data primarily includes observations of the trading multiples of public companies considered comparable to the private companies being valued. Valuations are adjusted to account for company-specific issues, the lack of liquidity inherent in a non-public investment and the fact that comparable public companies are not identical to the companies being valued.

Notes to the Financial Statements For the year ended 30 June 2018

9. Fair value of financial instruments (continued)

(a) Classification of financial instruments under the fair value hierarchy (continued)

Valuation technique (continued)

Unlisted equities (continued)

In addition, a variety of additional factors are reviewed by management, including, but not limited to, financing and sales transactions with third parties, current operating performance and future expectations of the particular investment, changes in market outlook and the third-party financing environment. Unlisted equity investments are classified within Level 3 of the fair value hierarchy.

Bonds, discount and asset-backed securities

Where quoted prices are available in an active market, bonds, discount and asset-backed securities are classified as Level 1 in the hierarchy. If quoted market prices are not available for the specific security, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics or discounted cash flows. Examples of such instruments are collateralised mortgage obligations and high-yield debt securities which would generally be classified within Level 2 in the fair value hierarchy.

Most fixed income investments are valued by using an evaluated price provided by an independent pricing vendor, broker or dealer. If trade information is used along with observable inputs, the fixed income investments are classified within Level 2 in the fair value hierarchy. In certain cases where there is limited activity or less transparency around inputs to the valuation. Such instruments are classified within Level 3 in the fair value hierarchy.

Trusts and special purpose vehicles

The Scheme invests in these trusts and special purpose vehicles which may or may be quoted in an active market. When the fair values of trusts and vehicles are based on quoted market prices, in an active market for identical assets without any adjustments, the instruments are classified as Level 1 of the hierarchy. The Scheme holds such investments in listed property trusts and other listed trusts.

When trusts and vehicles are not quoted in an active market and subject to restrictions on redemptions such as lock up periods, redemption gates and side pockets, the net asset value (NAV) of the trusts and vehicles may be used as input into measuring their fair value. In measuring this fair value, the NAV is adjusted, as necessary, to reflect restrictions on redemptions, future commitments, and other specific factors of the fund to fund managers. In measuring fair value, consideration is also paid to any transactions in the shares of the fund. Depending on the nature and level of adjustments needed to the NAV and the level of trading in the fund, the instruments can be classified within either Level 2 or Level 3 in the fair value hierarchy. The Scheme holds such investments in unlisted property trusts, unlisted equity trusts and unlisted cash and fixed income trusts.

Derivatives

Exchange-traded derivatives valued using quoted prices are classified within Level 1 of the fair value hierarchy.

Depending on the types and contractual terms of OTC derivatives, vendors and broker/dealers provide fair valuation measurements that are modelled using a series of techniques, such as the Black-Scholes option pricing model, simulation models or a combination of various models, which are consistently applied. Where derivative products have been established for some time, fair valuation measurement is based on models that are widely accepted in the financial services industry. These models reflect the contractual terms of the derivatives, including the period to maturity, and market-based parameters such as interest rates, volatility, and the credit quality of the counterparty. Further, many of these models do not contain a high level of subjectivity as the methodologies used in the models do not require significant judgment, and inputs to the model are readily observable from actively quoted markets. Such instruments are generally classified within Level 2 of the fair value hierarchy.

Derivatives that are valued based upon models with significant unobservable market parameters and that are normally traded less actively, have trade activity that is one way, and/or are traded in less-developed markets may be classified within Level 3 of the fair value hierarchy.

Notes to the Financial Statements

For the year ended 30 June 2018

9. Fair value of financial instruments (continued)

(a) Classification of financial instruments under the fair value hierarchy (continued)

Valuation process for Level 3 financial instruments

Valuations are the responsibility of the board of directors of the Trustee.

The valuation of unlisted unit trusts, special purpose vehicles and unlisted equities are performed at least quarterly by the investment managers of the underlining assets and reviewed by both the Scheme's investment team and investment operations team.

The Trustee has the Valuation Investment Policy (Policy) in place to specify the valuation processes adopted by the Trustee so that it can process transactions at values that are materially accurate, fair and equitable. The following valuation principles are included in the Policy:

- Valuations are independent and unbiased
- Investments and financial exposures are frequently measured
- Valuations are available with reference to a relevant market
- Active markets may not exist for all securities held
- Understanding the basis and assumptions underlying the valuation methodology adopted
- Relevance of the valuation being used
- Market disruption or inability to determine values, and
- Approval process for accepting valuations.

The Trustee uses an independent custodian, JPMorgan Chase & Co. (Custodian), to hold the Scheme's investment assets in safe keeping. The Custodian also provides the Scheme with investment accounting services. This service includes providing market valuations on daily basis for all assets held. The Custodian has a Pricing Policy for the proper valuation of securities.

The Custodian's policy is consistent with valuation principles set out above and has been adopted for the purpose of valuing the Scheme's assets on a daily basis. This Policy and the Custodian's Global Pricing Policy are reviewed at least every two years by management.

Further to the Custodian's valuation policy the Trustee seeks to ensure that the valuations of property and infrastructure investments follow the specific guidelines outlined in the Policy.

There were no other changes in valuation techniques during the year.

Quantitative information of significant unobservable inputs – Level 3

The table below sets out information about significant unobservable inputs used in measuring financial instruments classified as Level 3 in the fair value hierarchy.

Description	Fair Value \$000	Valuation technique	Significant unobservable inputs
Unlisted equity trusts	2018: 2,330,913 2017: 1,674,156	Redemption prices provided by fund managers	Unit prices
Unlisted property trusts	2018: 1,420,052 2017: 1,692,616	Redemption prices provided by fund managers	Unit prices
Unlisted cash and fixed income trusts	2018: 9,877 2017: 2,200	Redemption prices provided by fund managers	Unit prices

Notes to the Financial Statements

For the year ended 30 June 2018

9. Fair value of financial instruments (continued)

(a) Classification of financial instruments under the fair value hierarchy (continued)

Quantitative information of significant unobservable inputs – Level 3 (continued)

The analysis below indicates the effect on the statement of comprehensive income and statement of financial position due to a reasonably possible change of 10% in unit prices.

2018	Effect on changes in assets measured in fair value and net assets		
Description	Amount \$000	+10% \$000	-10% \$000
Unlisted equity trusts	2,330,913	233,091	(233,091)
Unlisted property trusts	1,420,052	142,005	(142,005)
Unlisted cash and fixed income trusts	9,877	988	(988)

2017	Effect on changes in assets measured in fair value and net assets		
Description	Amount \$000	+10% \$000	-10% \$000
Unlisted equity trusts	1,674,156	167,416	(167,416)
Unlisted property trusts	1,692,616	169,262	(169,262)
Unlisted cash and fixed income trusts	2,200	220	(220)

(b) Level 3 financial instruments transactions

The following table shows a reconciliation of the movement in the fair value of financial instruments categorised within Level 3 between the beginning and the end of the reporting period.

30 June 2018

	Listed equities	Trusts & special purpose vehicles	Unlisted equities	Others	Total
	\$000	\$000	\$000	\$000	\$000
Opening balance	830	3,237,736	131,257	2,253	3,372,076
Total gains/(losses)	(630)	178,809	359	74	178,612
Purchases/applications	1	445,702	-	8,798	454,501
Sales/redemptions	-	(239,871)	-	-	(239,871)
Transfers into level 3	566	126,167	-	7	126,740
Transfers out level 3	(12)	(3,000)	(126,167)	(1,255)	(130,434)
Closing Balance	755	3,745,543	5,449	9,877	3,761,624

Notes to the Financial Statements

For the year ended 30 June 2018

9. Fair value of financial instruments (continued)

(b) Level 3 financial instruments transactions (continued)

30 June 2017

	Listed equities	Trusts & special purpose vehicles	Unlisted equities	Others	Total
	\$000	\$000	\$000	\$000	\$000
Opening balance	3,084	3,525,112	130,630	-	3,658,826
Total gains/(losses)	(463)	54,228	627	(148)	54,244
Purchases/applications	316	1,304,161	-	2,401	1,306,878
Sales/redemptions	(210)	(1,011,628)	-	-	(1,011,838)
Transfers into level 3	45	34,520	-	-	34,565
Transfers out level 3	(1,942)	(668,657)	-	-	(670,599)
Closing Balance	830	3,237,736	131,257	2,253	3,372,076

Gains or losses recognised in the income statement for Level 3 transactions are presented in the movement in fair value of investments as follows:

30 June 2018

	Listed equities	Trusts & special purpose vehicles	Unlisted equities	Others	Total
	\$000	\$000	\$000	\$000	\$000
Total gains/(losses) recognised in the income statement for the period	(630)	178,809	359	74	178,612
Total gains/(losses) recognised in the income statement for the period for assets held at the end of the reporting period	6	180,727	359	74	181,165

30 June 2017

	Listed equities	Trusts & special purpose vehicles	Unlisted equities	Others	Total
	\$000	\$000	\$000	\$000	\$000
Total gains/(losses) recognised in the income statement for the period	(463)	54,228	627	(148)	54,244
Total gains/(losses) recognised in the income statement for the period for assets held at the end of the reporting period	(419)	31,768	627	(157)	31,819

(c) Transfers between hierarchy levels

The transfers between the Level 2 and Level 3 fair value hierarchies during the financial year are due to a more detailed analysis of the investments involved rather than a significant change in the observable measurements of their fair values.

There have been no significant transfers between the Level 1 and Level 2 fair value hierarchies during the year.

Notes to the Financial Statements

For the year ended 30 June 2018

10. Accounts receivable

	2018 \$000	2017 \$000
Recoverable within 12 months		
Contributions receivable	2,465	2,694
Other receivables	2,901	2,826
Prepayment	2,483	1,479
Total accounts receivable	7,849	6,999

Due to the short term nature of these receivables, their carrying value is assumed to approximate their fair value.

The maximum exposure to credit risk is the fair value of receivables. Information regarding credit risk exposure is set out in Note 23.

11. Property, plant and equipment

	2018 \$000	2017 \$000
Cost	10,226	9,233
Accumulated depreciation and impairment	(3,650)	(3,772)
Written down value	6,576	5,461

12. Accounts payable

	2018 \$000	2017 \$000
Due within 12 months		
Investment expenses payable	19,388	18,396
Administration expenses payable	3,205	3,951
Employee entitlements	3,714	3,397
Unallocated funds	5,300	12,759
Total accounts payable	31,607	38,503

Due to the short term nature of these payables, their carrying value is assumed to approximate their fair value.

Information regarding interest rate, foreign exchange and liquidity risk exposure is set out in Note 23.

13. Changes in fair value of investments

	2018 \$000	2017 \$000
Investments held at balance date		
Cash	4,843	6,500
Australian fixed interest securities	(3,804)	3,303
International fixed interest securities	(13,905)	(718)
Australian equities	242,044	340,584
International equities	201,460	510,287
Hedge funds	31,812	40,768
Private equity	(31,173)	(48,209)
Investment properties	129,791	41,202
Infrastructure	6,129	47,757
Derivative	(3,936)	1,100
Total unrealised gains	563,261	942,574

Notes to the Financial Statements

For the year ended 30 June 2018

13. Changes in fair value of investments (continued)

	2018 \$000	2017 \$000
Investments realised during the year		
Cash	26,763	29,564
Australian fixed interest securities	127	(1,682)
International fixed interest securities	(3,477)	(8,031)
Australian equities	163,089	166,426
International equities	143,278	212,077
Hedge funds	750	14,453
Private equity	(3,629)	(18)
Investment properties	14,664	46,541
Infrastructure	3,266	15,709
Derivative	(60,246)	(51,487)
Total realised gains	284,585	423,552
Change in fair value of investments	847,846	1,366,126

14. Income tax

The major components of income tax expense are:

	2018 \$000	2017 \$000
Current income tax expense		
Income tax payable current year	46,106	76,317
Adjustments in respect of prior years	(11,122)	(2,520)
	34,984	73,797
Deferred income tax expense		
Relating to origination and reversal of temporary differences	26,120	35,746
Adjustments in respect of deferred income tax of previous years	2,467	(71)
	28,587	35,675
Income tax expense reported in income statement	63,571	109,472

A reconciliation between income tax expense and profit from operating activities is as follows:

	2018 \$000	2017 \$000
Profit from operating activities	1,534,843	1,872,799
Income tax at 15%	230,226	280,920
Increase/(decrease) in tax expense due to:		
Imputation & foreign tax offsets gross up	11,960	11,234
Non-Deductible Expenses	23	18
Differences between tax and accounting investment income	(59,362)	(59,964)
Adjustments in respect of income tax of previous year	(8,654)	(2,591)
Allocated pension exempt income	(33,702)	(47,844)
Imputation & foreign tax offsets	(76,920)	(72,301)
Income tax expense in income statement	63,571	109,472

Notes to the Financial Statements

For the year ended 30 June 2018

14. Income tax (continued)

	2018 \$000	2017 \$000
Current income tax liability at 30 June relates to the following:		
Income tax payable current year	127,499	160,476
Payments made during the year	(83,863)	(59,864)
	<u>43,636</u>	<u>100,612</u>
Deferred income tax assets and liabilities at 30 June relates to the following:		
Contributions receivable	364	398
Investment income receivable	6,174	6,350
Unrealised Gains on investments	328,390	295,703
Expense provisions	(980)	(600)
Imputation Tax Offsets	(8,590)	(9,170)
Allocated pension exempt income share of gains/losses	(64,001)	(59,877)
	<u>261,357</u>	<u>232,804</u>

15. Administration expenses

	2018 \$000	2017 \$000
Salaries and related employment costs	28,120	23,763
Trustee expenses	989	993
Professional and audit fees	4,602	2,364
Member communication expenses	1,643	1,777
Office rental and expenses	7,335	5,816
Financial planning service fees	11,169	12,378
APRA levy	1,399	1,503
Other expenses	401	375
	<u>55,658</u>	<u>48,969</u>

16. Auditors' remuneration

Amount received or due and receivable by EY:	2018 \$000	2017 \$000
Audit and review of financial reports and compliance	393	327
Other services	8	30
	<u>401</u>	<u>357</u>

17. Cash flows reconciliation

(a) Reconciliation of cash and cash equivalents

	2018 \$000	2017 \$000
Cash and cash equivalents	<u>1,562,005</u>	<u>1,643,708</u>

Notes to the Financial Statements

For the year ended 30 June 2018

17. Cash flows reconciliation (continued)

(b) Reconciliation of cash flows from operating activities

	2018 \$000	2017 \$000
Profit after income tax	169,833	109,383
Adjustments for:		
Depreciation	1,428	679
Net foreign exchange gains	(152,309)	36,564
Changes in assets measured at fair value	(847,846)	(1,366,126)
Insurance premiums charged on members' accounts	(39,328)	(36,017)
Death and disability benefits credited to members' accounts	29,595	37,243
(Increase)/Decrease in investment income receivable	8,346	1,317
(Increase)/Decrease in other receivables	(75)	2,571
(Increase)/Decrease in prepayments	(1,004)	(781)
Increase/(Decrease) in accounts payable	(6,896)	3,736
Increase/(Decrease) in current tax liabilities	(56,976)	64,984
Increase/(Decrease) in deferred tax liabilities	28,553	35,875
Allocation to members' accounts	1,301,438	1,653,944
Net cash from operating activities	434,759	543,372

18. Lease commitments

	2018 \$000	2017 \$000
Operating leases of plant, property and equipment		
Not later than one year	2,663	1,982
Later than one year less than five years	10,585	1,440
Later than five years	14,805	-
Total	28,053	3,422

	2018 \$000	2017 \$000
Operating lease expenses recognised for the year	2,380	1,866

There are no restrictions imposed on the Scheme in regard to operating leases. There are also no purchase or escalation option clauses in the leasing arrangements.

19. Segment information

The Scheme operates solely to provide superannuation benefits to members and beneficiaries and operates in Australia only. Revenue is derived from investments and contributions.

20. Related party disclosures

(a) Employer company

Telstra Corporation is the principal employer. Reach Services Australia Ltd, Sensis Pty Ltd, 3GIS Pty Ltd, Foxtel Pty Ltd, Telstra Super Financial Planning Pty Ltd, and Telstra Super Pty Ltd (as trustee for the Scheme) are associated employer sponsors. Of total employer contributions of \$587 million (2017: \$613 million) as disclosed in the statement of changes in member benefits, those made by Telstra and associated employers were \$348 million (2017: \$373 million). Contributions are made in accordance with recommendations of the Actuary, the Trust Deed, and relevant legislative requirements. Telstra Corporation also provides the Scheme with telecommunication services. Such services are provided at arm's length and on normal commercial terms.

Notes to the Financial Statements

For the year ended 30 June 2018

20. Related party disclosures (continued)

(a) Employer company (continued)

The Scheme held the following investments in Telstra Corporation Limited at market value as at 30 June.

	2018 \$000	2017 \$000
Shares	109,970	171,050
Fixed interest securities	61,367	24,073
Total investments	171,337	195,123

The Scheme received the following income from the investments in Telstra Corporation Limited.

	2018 \$000	2017 \$000
Dividends received for the year	10,287	9,491
Interest received for the year	1,011	925
Total income	11,298	10,416

(b) Trustee and key management personnel

Telstra Super Pty Ltd (TSPL) is the trustee of the Scheme and is the holder of a Registrable Superannuation Entity Licence (Licence No. L0001311).

The following people were Directors of TSPL during the financial year:

David Leggo (Chairman)	David Burns
Bronwyn Clere	Scott Connolly
Yolande Foord (retired on 30 September 2017)	Graham Lorrain
John Jamieson (retired on 5 June 2018)	Maria Phillips
Shane Murphy	Julian Clarke (appointed on 1 October 2017)
Melissa Donnelly (appointed on 9 June 2018)	

Notes to the Financial Statements

For the year ended 30 June 2018

20. Related party disclosures (continued)

(b) Trustee and key management personnel (continued)

Each Director attended the following meetings during the year as a member of the Board or relevant Committee.

Name	Board		Committees					
	Held	Attended	Claims Review		Audit, Risk & Compliance		Remuneration	
			Held	Attended	Held	Attended	Held	Attended
D Leggo	9	9	-	-	6	6	4	4
D Burns	9	7	-	-	-	-	-	-
B Clere	9	9	-	-	6	6	-	-
S Connolly	9	8	6	6	-	-	-	-
Y Foord	4	4	2	2	-	-	1	1
J Clarke	5	5	-	-	-	-	3	3
J Jamieson	8	7	-	-	6	5	4	4
G Lorrain	9	9	-	-	6	5	-	-
S Murphy	9	8	-	-	-	-	-	-
M Phillips	9	9	4	4	6	6	-	-
M Donnelly	1	-	-	-	-	-	-	-

Other key management personnel who have had authority for planning, directing and controlling the activities of the Scheme during the financial year were as follows:

Chris Davies (Chief Executive Officer)
Paul Curtin (Chief Financial Officer)

Graeme Miller (Chief Investment Officer)

Remuneration:	2018	2017
	\$000	\$000
Short term - salaries, fees, bonuses and non-monetary benefits	2,870	2,315
Superannuation contributions	135	162
Total	3,005	2,477

Where instructed, a Director's income is paid directly to their employer. Directors' remuneration excludes insurance premiums of \$305,669 (2017: \$342,023) paid by the Trustee.

The table shown below lists the number of Directors and key management personnel whose income falls within the following bands for financial years ending 30 June.

Amount falling between	2018	2017
\$10,000 and \$19,999	1	1
\$30,000 and \$39,999	-	1
\$50,000 and \$59,999	1	1
\$60,000 and \$69,999	1	1
\$70,000 and \$79,999	6	4
\$120,000 and \$129,999	-	1
\$220,000 and \$229,999	-	1
\$250,000 and \$259,999	1	-
\$460,000 and \$469,999	-	1
\$500,000 and \$509,999	1	-
\$510,000 and \$519,999	-	1
\$690,000 and \$699,999	-	1
\$770,000 and \$779,999	1	-
\$890,000 and \$899,999	1	-

Notes to the Financial Statements

For the year ended 30 June 2018

20. Related party disclosures (continued)

(b) Trustee and key management personnel (continued)

Certain Directors and key management personnel are members of the Scheme. Their membership terms and conditions are identical to other members of the Scheme.

A fee is paid to the trustee company, Telstra Super Pty Ltd, for providing trustee services. The fee charged to the Scheme for providing trustee services was \$1,018,783 (2017: \$1,022,340).

(c) Related parties

i. Telstra Super Financial Planning Pty Ltd (TSFP)

TSFP is an investment wholly owned by Telstra Super Pty Ltd as the Trustee for the Scheme. The principal activity of the company during the course of the financial year was to provide financial planning advice to the Scheme's members. The Scheme held the following investment in TSFP at net asset value as at 30 June.

	2018	2017
	\$000	\$000
Shares	5,162	4,508

No dividends have been declared or paid. Consolidated accounts have not been prepared due to the investment entity exemption.

The following Directors or Officers of TSPL were also Directors of TSFP during the financial year:

David Leggo	Chris Davies
Bronwyn Clere	John Jamieson (retired 4 June 2018)

TSFP is responsible for direct expenditure incurred. Shared costs with the Scheme are allocated on a fair and equitable basis. Transactions between the parties comprised of fees charged by TSFP to the Scheme for providing financial advice to members \$8,354,892 (2017: \$10,646,176) and fees charged by the Scheme to TSFP for in-house administration support and services provided in regard to TSFP investment products \$881,280 (2017: \$1,036,804). The TSFP fee for providing financial advice to members is a flat fee for service as agreed to by the board of the Scheme. At 30 June 2018 TSFP had no receivables (2017: \$887,181) from the Scheme and the Scheme had no receivables from TSFP (2017: nil).

ii. TelstraSuper sub trusts

Several investments are wholly owned by the Scheme. Details of these entities are disclosed in Note 21.

21. Related party investments

The table below lists details of related party investments held. The maximum exposure or loss is limited to the fair value. The fair value of the exposure will change throughout the reporting period and in subsequent periods, and will cease once the investments are disposed.

Ownership interest as at 30 June 2018	\$000	%
Telstra Super Financial Planning Pty Ltd	5,162	100
TSPL Woollies Sub Trust	188,778	100
TSPL BTF Trust	48,720	100
TSPL FSPT Trust	3,999	100
TSPL CLP Trust	425,316	100
TSPL BP Trust	273,489	100

Notes to the Financial Statements

For the year ended 30 June 2018

21. Related party investments (continued)

Ownership interest as at 30 June 2018 (continued)	\$000	%
FDC Co Investment Trust	70,558	100
FDC Co Investment Trust - Brandon	702	100
Northgate Investment Trust	74,947	100
	1,091,671	
Ownership interest as at 30 June 2017	\$000	%
Telstra Super Financial Planning Pty Ltd	4,508	100
TSPL Woollies Sub Trust	194,275	100
TSPL BTF Trust	49,779	100
TSPL FSPT Trust	15,166	100
TSPL CLP Trust	405,122	100
TSPL BP Trust	255,688	100
FDC Co Investment Trust	63,507	100
FDC Co Investment Trust - Brandon	29,740	100
Northgate Investment Trust	48,967	100
	1,066,752	

The Scheme has a controlling interest in the related party investments. As at 30 June 2018 there are no significant restrictions on the ability of an unconsolidated subsidiary to pay income or repay loans to the Scheme. In addition, the Scheme does not have any current commitments or intentions to provide financial or other support to the related party investments.

22. Employee entitlements

(a) Aggregate employee leave entitlements, including on-costs

	2018 \$000	2017 \$000
Current	2,937	2,666
Non-current	759	715
Total	3,696	3,381

Employees of the Scheme are entitled to long service leave after seven years of service. The present values of employee entitlements not expected to be settled within twelve months of the reporting date have been calculated using the following weighted averages:

	2018	2017
Assumed rate of increase in wage and salary rates	2.28%	2.58%
Discount rate	3.02%	2.97%

Notes to the Financial Statements

For the year ended 30 June 2018

22. Employee entitlements (continued)

(b) Superannuation scheme

There are five (2017: six) employees of the Scheme who are defined benefit members of the Scheme. Their share, on a pro-rata basis, of the assets the accrued benefits, and the vested benefits are as follows:

	2018 \$000	2017 \$000
Proportionate share of the Scheme's assets at 30 June	2,551	2,403
Accrued benefits at 30 June	2,194	2,205
Excess of fund assets over accrued benefits	357	198
Vested benefits	2,295	2,184

An actuarially determined surplus or deficit in relation to all employees has not been recognised in the financial statements as the amount is not material. During the year, employer contributions of \$2,156,270 (2017: \$2,101,220) were paid/payable to the Scheme in respect of employees.

23. Financial risk management objectives and policies

(a) Financial risk management objectives, policies and processes

The Scheme's investments are managed on behalf of the Trustee by appointed managers and the internal investment team. All investments are held on behalf of the Trustee by JPMorgan Chase & Co. (Custodian) acting as the global custodian. Each investment manager is required to invest the assets managed by it in accordance with the terms of a written mandate. The Trustee has determined that appointment of these managers is appropriate for the Scheme and is in accordance with the Scheme's investment strategy. The Scheme's principal financial instruments, other than derivatives, comprise equity securities, fixed interest securities, interests in pooled investment vehicles (including private equity, property trusts and infrastructure), cash and short term money market investments. The main purpose of these financial instruments is to generate a return on investment. The Scheme also has various other financial instruments such as receivables and payables, which arise directly from its operations.

The Scheme uses derivative financial instruments to reduce foreign exchange and interest rate risks in the share, bond and currency markets and to increase or decrease the Scheme's exposure to particular investment classes or markets in line with the re-balancing strategy and other investment strategies. Derivative financial instruments are included in the statement of financial position, and the accounting policies in relation to derivatives are set out in Note 2 (e).

The main risks arising from the Scheme's financial instruments are credit risk, liquidity risk, and market risk. Market risk includes interest rate risk, equity price risk, and foreign currency risk. The Trustee reviews and agrees policies for managing each of these risks. These policies are summarised below. The Trustee also monitors market price risk for all financial instruments.

The Trustee acknowledges that an integral part of its good governance practice is a sound and prudent risk management framework. This framework is documented in the Trustee's Risk Management Framework and Risk Management Strategy which has been updated for the prudential standard SPS220 *Risk Management*. This Framework and Strategy are subject to regular review by management, the Trustee, and annual audits of the Scheme's Risk and Compliance programme. The Trustee manages this investment risk as part of its overall Risk Management Framework.

The Trustee determines the asset allocation of the Scheme. The Trustee receives advice from its investment adviser in making its determination. The asset allocation is reviewed throughout the year in accordance with the Scheme's Risk Management and Investment Policies. The Trustee has established an Investment Committee, which is responsible for approving and monitoring the Scheme's investments subject to the limits outlined in the Committee charter. The Committee comprises of the Chair of the Trustee, management, two external consultants and the external investment advisor JANA. The Committee minutes record all decisions made and are presented to the Board for ratification or noting as appropriate.

Notes to the Financial Statements

For the year ended 30 June 2018

23. Financial risk management objectives and policies (continued)

(a) Financial risk management objectives, policies and processes (continued)

The internal investment management unit through its investment mandates is delegated responsibility for all day-to-day investment decisions for the internally managed funds.

The Scheme also undertakes due diligence to ensure fund managers have the appropriate skills and expertise to manage the Scheme's investments. In addition investment performance is tracked through appropriate monitoring of market conditions and benchmark analysis.

(b) Credit risk

Credit risk represents the risk that the counterparty to a financial instrument will fail to discharge an obligation and cause the Scheme to incur a financial loss. Credit risk primarily arises from investments in debt securities and from trading derivative products. Other credit risk arises from cash and cash equivalents and amounts due from brokers. The Scheme invests in debt securities that carry credit risks. The Scheme requires investment managers to manage the securities within approved credit limits as set out in their mandates. Compliance of managers with their mandates is monitored by the Custodian, as well as the Trustee.

The Scheme's maximum exposure to credit risk is as indicated by the carrying amounts of its assets including derivatives. The Scheme minimises credit risk by the diversity of investments, ensuring its assets are custodially held, and dealing through recognised exchanges and clearing houses. The Trustee also has a credit risk policy in place. Compliance with this policy is monitored on an ongoing basis.

There are no significant concentrations of credit risk within the Scheme.

Credit quality per class of debt instruments

The credit quality of financial assets is managed by the Scheme using Standard & Poor's rating categories, in accordance with the investment mandate of the Scheme, and is monitored on a regular basis in accordance with the Credit Risk Policy. This review process allows the Trustee to assess the potential loss as a result of risks and take corrective action. The table below shows the credit quality by class of asset.

2018

Credit quality	AAA to AA-	A+ to A-	BBB+ to B-	CCC+ to CC	Not rated	Total
	\$000	\$000	\$000	\$000	\$000	\$000
Listed equities	-	-	-	-	9,626,643	9,626,643
Unlisted equities	-	-	-	-	5,449	5,449
Bonds, discount securities & asset backed securities	1,630,480	1,383,545	1,519,735	11,660	174,226	4,719,646
Trusts & special purpose vehicles	-	-	-	-	5,377,180	5,377,180
Derivative assets	-	-	-	-	57,539	57,539
Total	1,630,480	1,383,545	1,519,735	11,660	15,241,037	19,786,457

2017

Credit quality	AAA to AA-	A+ to A-	BBB+ to B-	CCC+ to CC	Not rated	Total
	\$000	\$000	\$000	\$000	\$000	\$000
Listed equities	-	-	-	-	8,682,763	8,682,763
Unlisted equities	-	-	-	-	131,257	131,257
Bonds, discount securities & asset backed securities	1,934,766	993,611	1,328,182	5,176	188,712	4,450,447
Trusts & special purpose vehicles	-	-	-	-	4,837,059	4,837,059
Derivative assets	-	-	-	-	115,091	115,091
Total	1,934,766	993,611	1,328,182	5,176	13,954,882	18,216,617

Notes to the Financial Statements

For the year ended 30 June 2018

23. Financial risk management objectives and policies (continued)

(b) Credit risk (continued)

The carrying amounts of financial assets best represent the maximum credit risk exposure at the reporting date. Collateral is held in regard to all securities lending activities. No collateral is held as security or other credit enhancements exist for all other financial assets held. No financial assets are considered past due as all payments are considered recoverable when contractually due. The Scheme's financial assets exposed to credit risk amounted to the following:

	2018 \$000	2017 \$000
Accounts receivable	7,849	6,999
Investment income receivable	60,206	68,552
Australian fixed interest securities	3,266,208	3,414,618
International fixed interest securities	1,347,835	1,098,549
Derivative assets	57,539	115,091
Total	4,739,637	4,703,809

The Scheme's cash is substantially managed by BT Australia and the internal investment management team. The custodian holds assets and cash in the name of the Scheme. Bankruptcy or insolvency by these financial institutions may cause the Scheme's rights with respect to the cash held to be delayed or limited. The Scheme monitors its credit risk by monitoring the credit quality and financial position of relevant institutions through regular analysis of their financial reports.

(c) Liquidity risk

Liquidity risk is the risk that the Scheme will encounter difficulty in raising funds to meet commitments associated with financial instruments and benefit payments. To control these risks, the Scheme invests in financial instruments, which under normal market conditions are readily convertible to cash. In addition, the Scheme maintains sufficient cash and cash equivalents to meet normal operating requirements.

The Scheme's most significant financial liability is in relation to members' vested benefits. The Scheme manages its obligation to pay such benefits based on management's estimates and actuarial assumptions of when such benefits will be drawn down by members. The Trustee considers it is highly unlikely that a substantial number of members will request to draw down their benefit at the same time.

The Scheme's liquidity risk is managed on a daily basis by the internal investment management and the finance functions in accordance with the Liquidity Policy and the Scheme's Risk Management Framework. Compliance with these policies is reported to the Trustee on a regular basis. The Scheme limits the allocation of illiquid assets and ensures that the allocation is consistent with the intended term of investment. The Scheme's membership profile, together with the bulk of its assets being invested in highly liquid asset classes, allows the Scheme to tolerate a lower liquidity in regard to its alternative investments (e.g. property and infrastructure investments) in an expectation of higher investment returns in the longer term.

The Scheme's financial instruments include unlisted investments that are not traded in organised public markets and may be illiquid. As a result the Scheme may not be able to quickly liquidate some of its unlisted investments at an amount close to fair value in order to meet its liquidity requirements. The value of these investments is monitored to comply with the asset allocation stipulated in the Scheme's investment strategy, Liquidity Policy and Risk Management Framework. Commitment cash flow projections are analysed as part of the periodic rebalancing review of the Scheme's investments. The risk in relation to illiquid investments is therefore considered minimal.

Notes to the Financial Statements

For the year ended 30 June 2018

23. Financial risk management objectives and policies (continued)

(c) Liquidity risk (continued)

The following table summarises the maturity of the Scheme's financial liabilities based on undiscounted cash flows.

2018	Less than 1 month \$000	1 month to 3 months \$000	3 months to 1 year \$000	Greater than 1 year \$000	Total \$000
Liability					
Benefits payable	78	-	-	-	78
Accounts payable	31,607	-	-	-	31,607
Derivative liabilities	56,688	53,385	15,639	7,354	133,066
Current tax liability	43,636	-	-	-	43,636
	132,009	53,385	15,639	7,354	208,387
2017	Less than 1 month \$000	1 month to 3 months \$000	3 months to 1 year \$000	Greater than 1 year \$000	Total \$000
Liability					
Benefits payable	32	-	-	-	32
Accounts payable	38,503	-	-	-	38,503
Derivative liabilities	27,024	9,151	9,759	1,604	47,538
Current tax liability	100,612	-	-	-	100,612
	166,171	9,151	9,759	1,604	186,685

The above table does not include the members' liabilities for accrued benefits amounting to \$20,297 million (2017: \$19,092 million) as it is not practicable to determine the timing of when such liabilities will be paid.

(d) Market risk

Market risk represents the risk that the fair value of future cash flows of a financial instrument will fluctuate as a result of changes in market prices, whether those changes are caused by factors specific to the individual instrument or its issuer or factors affecting all instruments in the market.

Market risk comprises three types of risk: market interest rates (interest rate risk), foreign exchange (currency risk), and market prices (price risk). The Scheme's policies and procedures to mitigate the Scheme's exposure to market risk are detailed in the Trustee's Investment Policy and the Risk Management Framework. This includes the risk review processes and compliance testing undertaken by management and regularly reported to the Audit, Risk and Compliance Committee.

Market risk is also minimised through ensuring that all investment activities are undertaken in accordance with established mandate limits and investment strategies. The market risk disclosures are prepared on the basis of the Scheme's direct investments and not on a look through basis.

Interest Rate Risk

Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate as a result of changes in market interest rates. The majority of the Scheme's financial instruments are non-interest bearing with only cash, cash equivalents and fixed interest securities being directly subject to interest rate risk. However, movements in market interest rates can indirectly impact on the valuation of non-interest bearing investments. The Scheme may use derivatives to hedge against unexpected increases in interest rates.

Notes to the Financial Statements

For the year ended 30 June 2018

23. Financial risk management objectives and policies (continued)

(d) Market risk (continued)

Interest Rate Risk (continued)

The Scheme's exposures to interest rate movements on its financial instruments, by maturity, at balance date are as follows:

2018	Floating Interest rate \$000	1 year or less \$000	1 to 5 years \$000	More than 5 years \$000	Non-interest bearing \$000	Total \$000
Investments	3,355,378	109,070	571,599	684,668	14,932,870	19,653,585
Cash and cash equivalents	1,562,005	-	-	-	-	1,562,005
Total	4,917,383	109,070	571,599	684,668	14,932,870	21,215,590
2017	Floating Interest rate \$000	1 year or less \$000	1 to 5 years \$000	More than 5 years \$000	Non-interest bearing \$000	Total \$000
Investments	3,255,499	134,587	470,707	590,209	13,718,078	18,169,080
Cash and cash equivalents	1,643,708	-	-	-	-	1,643,708
Total	4,899,207	134,587	470,707	590,209	13,718,078	19,812,788

Interest on financial instruments classified as floating rate change at intervals of less than one year. Interest on financial instruments classified as fixed rate is fixed until the maturity of the instrument. Although non-interest bearing financial instruments do not pay an interest rate, their value is subject to movement in market interest rates. Investments in managed trust vehicles are included under non-interest bearing and their risks are covered in the price risk section.

Interest rate sensitivity analysis

The sensitivity analysis has been determined based on the exposure to interest rates at the reporting dates. The analysis assumes that all other variables are held constant. Based on expected movements in the yields of ten-year Australian and US Government bonds, a reasonably possible change of 82bp (2017: 83bp) was an appropriate movement for 30 June 2018. A change of 82bp in interest rates with all other variables remaining constant would have increased interest income and net assets available for member benefits by \$38.7 million (2017: \$36.9 million). A change of -82bp in interest rates with all other variables remaining constant would have decreased interest income and net assets available for member benefits by \$38.7 million (2017: \$36.9 million).

The analysis is performed on the same basis for 2017. The impact on net assets available to pay benefits mainly arises from the effect that the reasonably possible change in interest rates will have on the fair value of fixed interest securities.

Foreign exchange risk

Foreign exchange risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Foreign exchange risk is a component of price risk.

The Scheme has exposure to foreign exchange risk in the value of securities denominated in a foreign currency. Foreign exchange contracts are used by our investment managers and by the Scheme as an overlay control to reduce the exposure to such risk in the value of our underlying international investments by the use of forward currency contracts. The Scheme uses both passive and active managers to manage the risk of foreign exchange fluctuations in line with the Scheme's Risk Management Framework and the Scheme's Investment Policy. On this basis, the Scheme's overall exposure to foreign exchange risk is considered minimal after taking into account the forward currency contracts.

Notes to the Financial Statements

For the year ended 30 June 2018

23. Financial risk management objectives and policies (continued)

(d) Market risk (continued)

Foreign exchange risk (continued)

In accordance with the Scheme's Investment Policy, the Chief Investment Officer monitors the Scheme's currency position on a regular basis. This information and the compliance with the Scheme's overall exposure are reported to relevant parties on a regular basis as deemed appropriate such as the Chief Risk Officer, other key management personnel, the Audit Risk & Compliance Committee, and ultimately the Board.

Foreign exchange sensitivity analysis

The tables below indicate the Scheme's exposures at balance date to foreign exchange rate movements on its international investments. The analysis calculates the effects of a reasonably possible movement of currency rates against the Australian Dollar based on forecasts at balance date. Based on an assessment of historical ranges of currency and one standard deviation expectation an assumption of 10% (2017: 10%) has been determined by the investment adviser as an appropriate assumption for this scenario analysis. A 10% strengthening/weakening of the Australian dollar against the following currencies at 30 June 2018 would have (decreased)/ increased the net foreign exchange gains/(losses) and net assets available for member benefits by the amounts shown below. The analysis assumes that all other variables, in particular interest rates, remain constant.

The analysis was performed on the same basis for 2017. The impact mainly arises from the reasonably possible change in foreign currency exchange rates.

The reasonably possible movements in the risk variables have been determined based on the Trustee's best estimate, having regard to a number of factors including the average absolute divergence between the unhedged and hedged MSCI World Index ex Australian annual returns over a ten-year period.

2018	Effect on net foreign exchange gains/(losses) and net assets		
	Amount \$000	10% \$000	-10% \$000
Currency Gross investment amounts denominated in:			
USD	5,325,439	532,544	(532,544)
EUR	942,827	94,283	(94,283)
JPY	276,833	27,683	(27,683)
GBP	594,952	59,495	(59,495)
Other currencies	1,095,280	109,528	(109,528)
Total	8,235,331	823,533	(823,533)

2017	Effect on net foreign exchange gains/(losses) and net assets		
	Amount \$000	10% \$000	-10% \$000
Currency Gross investment amounts denominated in:			
USD	4,601,180	460,118	(460,118)
EUR	842,431	84,243	(84,243)
JPY	267,861	26,786	(26,786)
GBP	509,090	50,909	(50,909)
Other currencies	1,093,615	109,362	(109,362)
Total	7,314,177	731,418	(731,418)

Notes to the Financial Statements

For the year ended 30 June 2018

23. Financial risk management objectives and policies (continued)

(d) Market risk (continued)

Other Market Price Risk

Other market price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument, or factors affecting all similar instruments traded in the market. All security investments present a risk of loss of capital. The maximum risk is determined by the fair value of the financial instruments.

As all of the Scheme's financial instruments are carried at fair value with changes in fair value recognised in the statement of comprehensive income, all changes in market conditions will directly affect net investment income. Price risk is mitigated by investing in a diversified portfolio of financial instruments that are traded on various markets.

Other market price sensitivity analysis

All investment managers are subject to extensive due diligence prior to being appointed, with the recommendation for their appointment and removal made by the Investment Committee to the Board for final approval where required. All investment activities are undertaken in accordance with established mandate limits. Monthly reports are received from investment managers and the global custodian and these reports are reviewed in detail and assessed against relevant benchmarks. Investment manager performance is reported to the Investment Committee on a monthly basis, and the Board.

The Trustee has determined that these investments are appropriate for the Scheme and are in accordance with the Scheme's investment strategy

The analysis below indicates the effect on the income statement due to a reasonably possible change in market factors, as represented by the equity indices, with all other variables held constant. Based on analysis of historical data in respect of asset class returns over ten years and using this analysis to formulate expected future ranges of returns, the investment adviser has determined that the following assumptions are appropriate for this scenario analysis.

2018

Asset class	Change in market price	Effect on net assets/returns	
		\$000	\$000
Australian fixed interest	6%	195,972	(195,972)
International fixed interest	7%	94,348	(94,348)
Australian equities	16%	832,719	(832,719)
International equities	19%	960,772	(960,772)
Hedge funds	7%	88,824	(88,824)
Property	9%	212,904	(212,904)
Infrastructure	10%	72,765	(72,765)
Private equity	14%	68,812	(68,812)

Notes to the Financial Statements

For the year ended 30 June 2018

23. Financial risk management objectives and policies (continued)

(d) Market risk (continued)

Other market price sensitivity analysis (continued)

2017

Asset class	Change in market price	Effect on net assets/returns	
		\$000	\$000
Australian fixed interest	7%	239,023	(239,023)
International fixed interest	7%	76,899	(76,899)
Australian equities	17%	816,088	(816,088)
International equities	19%	852,060	(852,060)
Hedge funds	8%	76,718	(76,718)
Property	10%	213,604	(213,604)
Infrastructure	11%	77,096	(77,096)
Private equity	15%	76,114	(76,114)

A process for the valuation of unlisted, infrequently valued assets is used to ensure valid valuations are reported. This involved seeking assurances from managers, ensuring latest accurate information available has been included and where necessary reviewing the latest audited financials of the relevant entity. All available valuation information has been incorporated in these financials.

(e) Scrip lending

The Scheme has entered into scrip lending arrangements under which legal title to certain assets of the Scheme have been transferred to the Custodian, notwithstanding the fact that the risks and benefits of ownership of the assets remain with the Scheme.

The assets transferred under scrip lending arrangements include Australian and international equities and bonds. The risks and rewards of ownership to which the Scheme remains exposed are currency risk, interest rate risk, credit risk and price risk.

The carrying amount of assets subject to scrip lending at reporting date amounted to \$7,354.2 million (2017: \$6,228.8 million). Capped at 10% of the Scheme's FUM as at the reporting date, the carrying amount of assets on loan at reporting date was \$343.6 million (2017: \$215.3 million). The income received from scrip lending was \$1.8 million (2017: \$1.0 million).

The Custodian is required to collect collateral in respect of the securities which are lent to third party borrowers. The terms and conditions associated with the use of collateral held as security in relation to the assets lent are governed by a Securities Lending Agreement that requires the Custodian to hold the collateral in a segregated account.

The collateral held at reporting date as security by the Custodian for the benefit of the Scheme. It consisted of both cash and non-cash collateral with a fair value of \$379.5 million (2017: 236.7 million) at the reporting date.

24. Insurance

The Scheme provides death and disability benefits to members. These benefits are greater than the members' vested benefit and as such the Trustee has a group policy in place with a third party, TAL, to insure death and disability benefits in excess of vested benefits. The Trustee acts as an agent for these arrangements.

25. Commitments and contingent liabilities

The Scheme has outstanding commitments and contingent liabilities as part of its business operations. These represent uncalled elements in respect of investments, death and TPD claims received and unpaid, litigation, as well as contractual arrangements entered into with third parties. The Scheme also has bank guarantees in place covering rental and office fitouts. Amounts as at 30 June were as follows:

Notes to the Financial Statements

For the year ended 30 June 2018

25. Commitments and contingent liabilities (continued)

	2018 \$000	2017 \$000
Investment commitments	530,726	437,632
Death and TPD claims	28,841	32,621
Expenditure commitments	500	693
Litigation	-	625
Bank guarantees	894	894
Total	560,961	472,465

26. Significant events after balance date

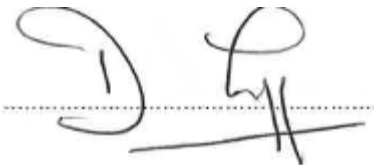
Between 30 June 2018 and the date of approval of this financial report, there have been no matters or circumstances not otherwise dealt with in the financial report that have significantly affected or may significantly affect the Scheme.

Trustee Statement

In the opinion of the Directors of Telstra Super Pty Ltd (ACN 007 422 522), Trustee of the Telstra Superannuation Scheme (Scheme):

1. The accompanying financial statements of the Scheme are properly drawn up so as to present fairly the financial position of the Scheme as at 30 June 2018 and the results of its operations for the year then ended on that date in accordance with Australian Accounting Standards and other mandatory professional reporting requirements in Australia; and
2. The Scheme has been conducted in accordance with its constituent Trust Deed dated 1 July 1990 (as amended) and the requirements of the Superannuation Industry (Supervision) Act 1993 and Regulations and the Corporations Act 2001 and Regulations and Guidelines during the year.

Signed in accordance with a resolution of the Board of Directors of Telstra Super Pty Ltd.

A handwritten signature in black ink, appearing to be "D Leggo", written over a horizontal dotted line.

Name: David Leggo

Director

A handwritten signature in blue ink, appearing to be "B Clere", written over a horizontal dotted line.

Name: Bronwyn Clere

Director

Dated at Melbourne, this 8th day of August 2018.

Telstra Superannuation Scheme (ABN: 85 502 108 833)

Report by the RSE Auditor to the trustee and members

Opinion

I have audited the financial statements of Telstra Superannuation Scheme for the year ended 30 June 2018 comprising the statement of financial position, income statement, statement of changes in member benefits, statement of cash flows and statement of changes in reserves.

In my opinion, the financial statements present fairly, in all material respects, in accordance with Australian Accounting Standards the financial position of Telstra Superannuation Scheme as at 30 June 2018 and the results of its operations, cash flows, changes in equity/reserves and changes in members' benefits for the year ended 30 June 2018.

Basis for Opinion

I conducted the audit in accordance with Australian Auditing Standards. My responsibilities under those standards are further described in the *Auditor's responsibilities* section of my report. I am independent of the entity in accordance with the auditor independence requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to my audit of the financial statements in Australia. I have also fulfilled my other ethical responsibilities in accordance with the Code.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

Responsibilities of the Trustee for the Financial Statements

The RSE's trustee is responsible for the preparation and fair presentation of the financial statements in accordance with Australian Accounting Standards and the requirements of the *Superannuation Industry (Supervision) Act 1993* (SIS Act) and the *Superannuation Industry (Supervision) Regulations 1994* (SIS Regulations). The trustee is also responsible for such internal control as the trustee determines is necessary to enable the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustee is responsible for assessing the ability of the RSE to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustee either intends to liquidate the RSE or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Statements

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an audit report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with the Australian Auditing Standards, I exercised professional judgement and maintained professional scepticism throughout the audit. I also:

- ▶ Identified and assessed the risks of material misstatement of the financial statements, whether due to fraud or error, designed and performed audit procedures responsive to those risks, and obtained audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ▶ Obtained an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the RSE's internal control.
- ▶ Evaluated the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the trustee.
- ▶ Concluded on the appropriateness of the trustee's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the RSE's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my auditor opinion. My auditor conclusions are based on the audit evidence obtained up to the date of my audit report. However, future events or conditions may cause the RSE to cease to continue as a going concern.
- ▶ Evaluated the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- ▶ Communicated with the trustee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identified during my audit.



Brett Kallio
Partner
Melbourne
8 August 2018